FACTS & FIGURES 2021



ASSOCIATION OF FINNISH DEFENCE AND AEROSPACE INDUSTRIES

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AFDA, the Association of Finnish Defence and Aerospace Industries, is the voice of the Finnish companies operating within defence, aerospace and security.

AFDA has ca. 130 member companies. We work in close cooperation with the Finnish Ministry of Defence, the Finnish Defence Forces and other security authorities in Finland. AFDA was founded in 1994 and is part of The Technology Industries of Finland.

In Finland, a viable and competitive domestic defence industry is a fundamental element of credible national defence. Finnish technology expertise plays an important role in the entirety of the de-fence system and in military security of supply. Critical capabilities areas include command, control and net-centric capabilities, intelligence, surveillance, target acquisition and reconnaissance capabilities, engagement and protection. The government sees these technologies as necessary in ensuring that Finland has the required technology and engineering know-how for life-cycle management, production, research and development, planning and design. This applies to our capa-bility to integrate, maintain and repair systems, also in times of crisis.

A major part of army, navy and air force maintenance has been outsourced to domestic companies, which act as close partners to the Defence Forces. The Finnish Public-Private Partnership model relies on companies carrying out their responsibilities to secure military capabilities.

With a few exceptions, most Finnish defence, aerospace and security companies are privately owned SMEs. One of their strengths is that many of them also operate in other industrial sectors. We therefore benefit from a larger ecosystem with substantial R&D investment (15 % of turnover). Turnover within

defence, aerospace and security was approximately 1.84 billion Euros in 2020, which was a slight increase of the previous year. Direct employment in 2020 was ca. 7900. The Finnish domestic market is relatively small; therefore, companies look abroad for customers and partners. The export volume varies annually from 40 to 60 % and in 2020 it was ca. 43 %. To be competitive we must be highly expert-oriented, agile and trustworthy.

Assisting member companies in their networking and export activities is amongst AFDA's priorities.

AFDA is a member of ASD, Aerospace and Defence Industries Association of Europe. AFDA represents the Finnish defence industry in NIAG (NATO Industrial Advisory Group), in EDA and in Nordic Cooperation.

AFDA ORGANIZATION

AFDA's strength is in its members and their active participation in AFDA's activities. There are eight working groups within AFDA. These groups form a platform for the respective companies to come and work together for the common good of AFDA members. AFDA office coordinates and supports the work of the working groups.



AFDA BOARD OF DIRECTORS

Mr. Esa Rautalinko,

Chairperson of the Board of Directors President and CEO, Patria Group

Mr. Kristian Tornivaara,

Vice-Chairperson of the Board of Directors Chief Business Officer, Defence & Aerospace, DA-Group

Mr. Alexander Aminoff,

Chairperson of the Land Capabilities Group Vice President, Sales, FinnProtec

Dr. Matti Anttila,

Chairperson of the Space Group Business Development Director, Space & Defence, Huld

Mr. Jouni Hautamäki,

Chairperson of the Cyber Group CEO, Crosshill

Mr. Jyrki Heinimaa,

Chairperson of the Naval Capabilities Group CEO, Rauma Marine Constructions

Ms. Tua Huomo,

Chairperson of the Technology Group Executive Vice President, Knowledge Intensive Products and Services VTT Technical Research Centre of Finland Ltd.

Mr. Jerry Kettunen,

Chairperson of the C4ISR Group CEO, Savox Communications

Mr. Jari Mielonen.

Chairperson of the Aviation Group Executive Vice President, Insta DefSec

Mr. Henry Nieminen

CEO, Insta Group

Mr. Pasi Niinikoski,

Chairperson of the Strategy Group Chief Business Development Officer, Patria

Mr. Harri Romppainen,

Vice President, Bittium Wireless

You may reach the members of the board through AFDA office (AFDA@techind.fi).



The Finnish defence, aerospace and security industries focus on certain niche areas. Finland is home to global market leaders in armored wheeled vehicles, turreted mortar systems, logistics and certain C2 systems. Finnish companies are also world-leading within C5ISR. Dual-use products with security solutions and civilian applications are becoming increasingly important.



AFDA member companies invest significantly in R&D, ca. 15% of their annual turnover. AFDA members are acknowledged internationally for producing high-quality, premium products with long life-cycle performance and being innovative in their methods of utilizing technology. The Finnish climate sets demanding requirements for defence technologies. Everything must function reliably in an arctic environment as well as in summer's heat and autumn rainfalls – and be NATO interoperable. We do excel in snow-how, but most of our products are used in the most demanding environments and crisis management operations around the world.



The Finnish value promise is high-quality and reliability. We take pride in keeping our promises. Our actions speak louder than words. We deliver.



AFDA Facts and Figures 2021 introduces AFDA member companies and their products, services and expertise. The AFDA office is at your service for any matters concerning defence, aerospace and security industries in Finland.

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Accenture Oy



Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. With approximately 505,000 people serving

clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives.

Our defense specific offerings focus to improve High Velocity Mission Support and Joint Information Environment capabilities. Accenture provides a full stack of digital services and solutions from operational IT landscape consolidation and rationalization implementations to new operational requirements like cyber. We invest in defense relevant technology and service offerings to enhance our client's IT transformation, Intelligence, Cloud, Data Integration, Analytics, Cyber and Management capabilities. Our services help defense agencies reduce costs while ensuring operational readiness and mission success.

Contact

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www.accenture.com

Advenica Oy



Advenica offers advanced cybersecurity solutions and services for business-driven information exchange. secure digitalization and high assurance. For more than 20 years Advenica has enabled organizations and

companies to take digital responsibility by providing future-proof, sustainable solutions.

Business. Products and Services

Advenica analyses, designs and implements fundamental protection to prevent intrusion, data leakage and manipulation of critical information. We control every step from design to the after-market to ensure high assurance. With our products and services customers can take full advantage of digitalization without jeopardizing security, integrity and privacy. As our products are future-proof, today's critical information is as well-protected even with tomorrow's technological development. High requirements on security mean we develop and produce vital parts of solutions in-house

Owner Advenica AB Managing Director Mr. Mikael Puska

Net Sales: 2 M€ Personnel 5 Export: 20%

Contact CTO Sami Hyytiäinen

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AIRBUS

Afry Finland Oy

Afry is an international consulting and engineering company providing services across the full project lifecycle, solving complex challenges faced by the world 's toughest industries. Our vision is to be the trusted partner, delivering smart solutions though connected teams.

Afry Finland Oy have extensive expertise in energy, industrial, urban, infrastructure and transportation as well as in water and environmental sectors. Over 20 regional offices employ over 2000 experts and project professionals.

Business, Products and Services

We provide complete design services for different protected structures such as civil defence shelters, command and control, emergency control and data centers, airplane and ammunition bunkers. Most of our projects is classified. Our office premises are completely shielded from outside world in order to protect us against cyber threats etc. Our design services include e. g.

- Weapon effect / impact resistant structures
- FMP- and HPM resistant structures
- Architectural, layout and structural design
- Rock, geotechnical, HVAC and electrical engineering
- Airstrips, taxi, strips, plane aprons
- ICT Infrastructure and Cyber Security design
- Facility security engineering

Managing Director Mr. Jonas Gustavsson

Owner Stock listed at NASDAQ OMX Helsinki

Kev Figures Exports: 20 %

Contact Shelter Infrastructure Design Services

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www.afry.com

Airbus Defence and Space Oy

Airbus helps to secure people, nations and environment by providing superior operational views and data to form a better situational awareness for the people in the field.

Business, Products and Services

The company has two main business areas in Finland:

- Secure Land Communications business unit has a strong competence center for TETRA and 4G/5G communications solutions including of professional mobile application ecosystem.
- Intelligence business unit provides situational awareness solutions in the demanding areas of command and control, intelligence, surveillance and reconnaissance.

Airbus is a safe and trusted choice as a system provider and integrator for any application that requires the levels of security and protection that only military-grade solutions can provide.

Airbus is one of the largest R&D investors in Finland and highly international with over 90% of revenue coming from export.

Managing Director Jarmo Häkkinen

Key Figures Net Sales: 143 M€

Personnel: 350 Export: Over 90%

Contact Airbus Defence and Space Oy

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Aker Arctic

Aker Arctic Technology Inc



Aker Arctic Technology is specialized in the design of ice-going and ice-breaking vessels, model scale ice testing of ships and offshore structures and in the evaluation and development of Arctic sea transportation

systems. The Company offers also consultancy and R&D services on maritime transportation systems, ships, offshore structures and ports, ship and propulsion system design and ice navigation training.

Business, Products and Services

Aker Arctic offers clients development, design and testing services. In addition, the company also markets and sells complete ice-going ship projects.

Range of services:

- Ice-going ships, development, design, construction
- Offshore structures, design for ice loads, construction
- Environmental conditions, design criteria, transit simulations
- Ice Management, loading/off-loading in ports, offshore rig ice pile-up handling
- Simulation of operations in ice
- Cold environment technology, structures, strength.

Managing Director Mr. Reko-Antti Suojanen

Owner Tesi Investment Management (66%),

ABB (17%), Aker Solutions (17%)

Key Figures Net Sales: 14 M€

Personnel: 48 Export: 80 %

Mr. Kari Laukia

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Contact

















Alamarin-Jet Oy



Alamarin-Jet Oy is one of the world's leading manufacturers of waterjet propulsion units and controls systems. Suitable for input power up to 2040HP. As a global supplier to marine sectors such as

military, police, and offshore supply, Alamarin-Jet is the trusted partner when reliability and service are at the forefront of operational requirements.

Business. Products and Services

Pushing water jet innovation introduces technical features such as the patented Combi-Frame, a jet frame design which allows multiple installation methods in AJ 245 & AJ 285 as well as the patented Dual Angle Shaft in the OMEGA SERIES jets which allows 2 different shaft angles without changing jet inclination.

Alamarin-Jet is focused in future technologies and therefore has invested heavily in next generation control systems, including fully autonomous operations, collision avoidance, remote surveillance and monitoring which are all built on the SIGMA VESSEL PROPULSION system.

Owner Teiskonen Oy

Managing Director Mr. Hannu Teiskonen

Operative Contact Mr. Mika Anttila, Operations Manager
Contact Alamarin-Jet Ov

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E-mail: sales(at)alamarinjet.com

www.alamarinjet.com



















Heart of your technology

Aspocomp Group Plc

Aspocomp is a PCB manufacturer and supplier with own factory in Oulu, Finland and a partner network in Europe and China. In Oulu factory we produce mostly demanding, high-tech boards with short delivery times. Our main customer segments are security, defence & aerospace, telecom, automotive, industrial automation and semiconductor industry.

Business, Products and Services

New PCB design starts with a project linked to technologies, capabilities and services. One of Aspocomp's most important contributions is our professional support for the PCB projects starting from the initial stages.

Aspocomp can assist the project in specifying the optimized materials, best stack-up and recommend the relevant design rules based on the latest information in the PCB industry. We support PCB projects all the way from the early design phase, through the R&D sampling and finally in volume manufacturing. Aspocomp holds AS9100 certificate.

Managing Director Mr. Mikko Montonen

Owner Publicly listed on Nasdag Helsinki Ltd

Key Figures Net Sales: 31.2 M€

Personnel 140

Export: 70%

Contact Mr Ari Beilinson

> VP Sales & Marketing Aspocomp Group Plc

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E-mail: firstname.lastname(at)aspocomp.com

www.aspocomp.com



Atea Finland Oy



We build Finland with IT In Finland Atea has more than 450 professionals in 12 cities providing IT solutions and services for our customers.

As Northern Europe's market leader in IT infra-

structure, Atea provides solutions that fuse technology, creativity and values for building a sustainable future.

Business, Products and Services

We guide our customers on their digital journey – a journey with three dimensions: information management, digital workplace and hybrid platforms.

Information management brings together data from different sources. Finding and utilizing the interdependencies of data bring significant support to decision-making.

Digital workplace is about collaboration and accessibility of information. A smarter and more productive way of working results in a better employee experience.

Not all data can be exported to the cloud. Atea's hybrid platform solutions help you to store, manage and share your data safely and efficiently.

Managing Director Mr. Juha Sihvonen

0wner Atea ASA (listed on Oslo Stock Exchange)

Key Figures Turnover: 353 M€

Personnel: 450

Contact Mr. Kalevi Halonen, Advisor

Atea Finland Ov

Jaakonkatu 2, 01620 Vantaa Tel. +358 40 648 4143

E-mail: kalevi.halonen(at)atea.fi

www.atea.fi





































Baser

ATLAS ELEKTRONIK Finland Oy



ATLAS FLEKTRONIK Finland Oy is a capable and agile naval system house with proven service and product portfolio. The company is a 100% owned subsidiary of ATLAS ELEKTRONIK, a maritime high-technology

Group with a global footprint. We are driven by technology and do have a very keen ear for customer requirements and wishes. Our main domestic customers are the Finnish Defence Forces and Border Guard

Business, Products and Services

In addition to the ATLAS ELEKTRONIK Group product portfolio, we provide:

- Compact Combat Management and Mission Management System for navies, coast guards and other maritime customers
- Systems engineering and integration services
- Applications and software development for critical systems such as C4I-systems, Minelaying systems, Electronic Warfare and Datalink systems
- In Service Support and MSS services
- Main contractor and project support services for small and midsize projects.

Managing Director Mr. Kimmo Korhonen

Contact

ATLAS ELEKTRONIK Finland Oy

Lars Sonckin kaari 16 FI-02600 Espoo, Finland Tel. +358 20 7790 181

info(at)fi.atlas-elektronik.com www.finland.atlas-elektronik.com

BaseN Corporation



BaseN. established in 2001, is a global IoT Operator enabling the transformation from product to service business among any industry. Customer base includes mission critical industries such as energy, manufacturing & other heavy industries evolving from product sales into digital services.

Business. Products and Services

BaseN Platform provides customers with a reliable and costeffective operating environment capable of handling enormous amounts of data in real-time. BaseN Platform collects data, processes it, acts on it, displays it in multiple ways as needed (multi-tenancy), and integrates with customer business and operations support systems. It is capable of control functions such as distributed software upgrades, network management for large complex end- to end networks and control of remote equipment.

Managing Director Mr. Pasi Hurri, President & CEO

Key Figures Net sales: 2.3 M€

Export: 40

Contact Corina Maiwald, Chief Marketing Officer

info@basen.net

Salmisaarenaukio 1, 00180 Helsinki

Tel. +358 9 8562 6653

https://www.basen.net/





































Bittium

Beneq Oy



Beneg is the home of ALD, offering a wide portfolio of equipment products and development services. Headquartered in Espoo, Finland Beneg is dedicated to making ALD technology accessible for researchers

and enabling technology mega trends through engineered ALD materials solutions.

LUMINEQ has been innovating and developing new display technologies for the past 30 years. We manufacture the most transparent displays in the world and provide customizable display solutions for vehicles and optical devices.

Business, Products and Services

Beneq Coating Services is a great way to explore the highperformance ALD technology at a low investment threshold and limited risk. Beneg leads the market with innovative solutions for advanced R&D (TFS 200, R2), flexible high-volume manufacturing (BENEQ TransformTM), ultra-fast high precision spatial ALD coatings (C2R), roll-to-roll thin film coating of continuous webs (WCS 600), and specialized batch production for thicker film stacks (P400, P800). If you want the fastest way to full-blown production, it is possible to outsource the whole production of thin films to Beneq Coating Services.

Managing Director Mr. Jukka Nieminen SRI Intellectual **Owner Key Figures** Personnel: 170 Contact Beneg Ov

> Mr. Sami Sneck, Business Executive Olarinluoma 9, 02200 Espoo, Finland

Tel. +3589 759 953 10 info@beneg.com www.beneq.com

www.lumineq.com





















Bittium provides products and solutions for resilient. high performance Tactical Communications and highly advanced Cyber Secure Mobile Communications.

Business, Products and Services

- Bittium Tactical Wireless IP Network™ (TAC WIN) Highdata-rate IP network for mobile tactical communications
- Bittium Tough SDR Vehicular™ Two-channel tactical radio for vehicle installations
- Bittium Tough SDR Handheld™ Advanced tactical radio for dismounted soldiers
- Bittium Tough Comnode™ Versatile IP communication device
- Bittium Tough VoIP™ product portfolio Tactical IP-based Voice over IP clients and network extension units
- Bittium Tactical LTE Access Point™ Stand-alone LTE hotspot for the battlefield
- Bittium Tough Mobile™ product family Ultra secure smartphones certified up to CONFIDENTIAL security level
- Research and product development for Mobile Satellite Communications
- Waveform development and system integration.

Managing Director Mr. Hannu Huttunen Key Figures Net sales: 78.4 M€

Personnel: 685 (December 31, 2020)

Export: Majority of net sales

Owner Listed on Nasdag Helsinki

Contact Mr. Jari Sankala, Senior Vice President,

Defense & Security

Bittium Ritaharjuntie 1, FI-90590 Oulu, Finland

Tel. +358 40 344 2000

E-mail: defense(at)bittium.com

www.bittium.com





















Boomeranger Boats Oy



Boomeranger Boats Oy is specialized in Rigid Hull Inflatable Boats (RHIB) of the highest quality and solutions for professional marine craft operations. The company is founded in 1991 and is a part of International

Golden Group PJSC. The company holds a MED Module D Works Approval and follows ISO 9001:2008 and ISO 14001:2004 quality systems.

Business. Products and Services

We design and manufacturer advanced composite and marine aluminium Special Operations Boats, Cabin Patrol Boats, Fast Rescue Boats and Expedition Boats in our purpose-built factory in Loviisa, Finland. Boomeranger Boats are used worldwide from the arctic to the tropics in the harshest marine and riverine environments and meet the demanding requirements of military and defence, coast quard, police, search and rescue and expeditionary professionals.

Managing Director Mr. Miika Tammi

Owner International Golden Group PJSC

Key Figures Net sales: 16 M€

> Personnel 52 Export: 100%

Contact Miika Tammi CEO

> Troolitie 12 07910 Valko

Tel. +358 1951 5805

boomeranger@boomeranger.fi

www.boomeranger.fi

Captium Security & Defence Oy



Captium Security & Defence Oy is a small independent company focusing on support for industrial partners in the security, defence and aviation markets. - for systems, technical solutions, services, industrial maintenance and life-cycle operations. We

work with our partners to secure successful performance for the end-customer requirements and needs, - where we can also partner and share the risks with international security, defence and aviation companies. We actively search, engage, invest and support in new ventures and technology developments, mainly in the security, defence and aviation sectors in Finland and abroad, - with present engagements in Finland, Estonia, Norway, Germany, Switzerland, Italy and UK.

Business. Products and Services

- start-up and venture investments and technology developments within the security-, defence and aviation sectors
- security-, defence and aviation systems and services
- support of partners, advisory services and consultancy.

Managing Director Mr. Jarmo Kosamo

Owner

Private independent ownership

Key Figures

Contact

Net sales: 2 M€, Personnel: 8, Exports: 30%

Jarmo Kosamo

+358 40 586 5897, jarmo.kosamo@captium.fi Offices: Ludviginkatu 3-5 B, 00130 Helsinki, Munkkiniemen Kadetti, Air Force HQ (ren.),

Hollantilaisentie 11 00330 Helsinki

Mail: P.O Box 1291, FI-00101 Helsinki, Finland HQ: Fagerholm Island, FI - 21720 Korpoström

+358 40 586 5897

office@captium.fi www.captium.fi





































Cargotec Corporation



Cargotec enables smarter cargo flow for a better everyday with its leading solutions and services. As leading players in their fields, our business areas Kalmar. Hiab and MacGregor can optimise global cargo flows

and create sustainable customer value. Cargotec has signed United Nations Global Compact Business Ambition for 1.5°C. We want to lead the industry transformation and turn cargo and load handling into sustainable and intelligent business.

Business, Products and Services

Cargotec's business areas are Kalmar, Hiab and MacGregor. Kalmar offers cargo handling equipment and automated terminal solutions, software and services that are used in ports, terminals distribution centres and various industries. High is the world's leading provider of on-road load handling solutions with customers operating in land transport and a variety of industries. MacGregor is a world-leading provider of maritime and offshore cargo and load handling equipment, services and solutions.

CEO Mr. Mika Vehviläinen

Owner Publicly listed in Nasdag Helsinki Ltd.,

Finland

Key Figures Net sales: EUR 3.3 billion (2020)

Personnel: Approximately 11,552

(31 December 2020) Exports: Globally

Contact Cargotec Corporation

Porkkalankatu 5

FI-00180 Helsinki, Finland Tel. +358 20 777 4000

E-mail: firstname.lastname(at)cargotec.com

www.cargotec.com

CGI Finland Oy



Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

Business, Products and Services

CGI helps defense and intelligence clients deliver secure, complex, large-scale programs from the back office to frontline operations. CGI delivers mission-critical space software systems across Europe, Asia and North America, supporting programs from satellite navigation, communications and operations, to space-enabled applications.

Cybersecurity is part of everything we do: security controls are baked-in, not bolted on. Our global experience helps us predict and defend against new attacks, and our front-line capabilities reflect this knowledge. While cyber threats are global, we know that requirements and challenges vary locally.

Managing Director Ms. Leena-Mari Lähteenmaa

(Finland, Poland and Baltic countries)

Key Figures Net sales: Revenue of \$12.16 billion, Fiscal

2020 CGI Group Inc.

Personnel: 3 700 in Finland, 76 000 globally

Contact Mr. Henrik Hallenberg

Director Defence and Space (CGI Suomi Oy)

PO Box 38 (Karvaamokuja 2), FI-00381 Helsinki, Finland

+358 400 799366

henrik.hallenberg@cgi.com

www.cgi.fi







































CHAMPIONDOOR®



Champion Door Oy



Champion Door Oy has designed, manufactured and installed the world's highest quality large hanger doors for aircraft hangars, shipyards and industry. We are aisa a long-term

service partner for our customers. Our products are used in over 50 countries worldwide. Doors are always designed to meet the wind load requirements and installation methods required by the customer, using our standardized parts.

Business. Products and Services

Our doors have many different special features that have been developed with the military and industry, including: burglar protection, emergency hydraulics and battery operation, 5G antenna connection capability, additional heat isolation, remote internet access and maintenance, etc. Doors over 12m wide are delivered partially assembled in containers and pre-assembled in the country of destination.

Managing Director Sami Poutanen

Owner Marja Vaartamo, Mika Hosio, Arvo Sijoitus,

Pekka Hosio

Key Figures Net sales: 13 M€

Exports:75%

Personnel: 50

Contact Pekka Hosio.

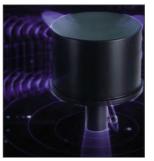
Chairman of the board / Founder

Sami Poutanen, CEO

Hopeatie 2, 85500 Nivala, Finland

+358 400 387 873

COJOT Oy



COJOT designs, develops, and manufactures mobile VHF/SHF widehand antennas

Business. Products and Services

A great variety of antennas and accessories for the 20 - 8500 MHz frequency range, as well as customization and EM-Simulation services.

- Wide- and narrowband ECM antennas includes monopole, dipole, biconical and patch type antennas that are suited for high and low power applications from 10 to 200 W
- VHF/UHF/SHF tactical communication antennas and suitable accessories for the military manpack, handheld and vehicle segment, including solutions for fixed installations such as masts or shelters.
- Switched Beam Antennas combine the outputs of multiple antennas in such a way that fixed beams are steered with a heightened sensitivity and gain to a particular or multiple directions.
- Adaptive Antennas are matched based on controlled band switching providing excellent RF performance
- Alaris products, www.alarisantennas.com
- mWave products, www.mwavellc.com.

Managing Director Mr. Samu Lentonen

Owner Alaris Holdings, listed JSE AltX,

www.alarisholdings.com

Key Figures Net sales: 4,4 M€, Exports: 97%

Personnel: 14

Contact Cojot Oy

> Päivänkakkaratie 10 02270 Espoo, Finland Tel. +358 9 452 2334

E-mail: contact@cojot.com

www.cojot.com





































Combinent Oy Ab



COMBINENT designs and produces electrical slip ring units and defence equipment for industrial and defence applications.

Business. Products and Services

For defence sector Combinent is focused on making customized machine gun mounting solutions for Naval and Land use.

For industrial sector Combinent designs and produces electrical rotating joints called slip ring units.

Combinent product portfolio includes:

- Machine Gun Pedestals
- Machine Gun Soft Mounts
- Ballistic Pedestal Shields
- Linking Machines and Belt Loaders
- Slip ring units for rotating applications on land and sea.

Managing Director Mr. Jukka Rautiainen

OwnerHeatterm OyKey FiguresNet sales: 3 M€

Personnel: 15 Exports: 90% Combinent Oy Ab

Dointin 0

Pajatie 8

FI-06150 Porvoo, Finland Tel. +358(0)207 311 330

E-mail: combinent(at)combinent.com

www.combinent.com

CCMBITECH

Combitech Oy



Combitech aims to create a safer society by developing and supporting mission critical software solutions and systems integrations for the security and defence domain. With the 2000+ employees combining decades

of cross Nordic (FI, SE, NO, DK) security and defense domain expertise, we're a capable, qualified and reliable partner for long-term co-operations and partnerships. We deliver creative, technology-driven solutions and services for our Customers to overcome any existing and emerging challenges. Combitech offers a guaranteed on-time deliveries with agile life-cycle support alongside with in-country development and support.

Business, Products and Services

Combitech in Finland specializes in:

- C4ISTAR & Joint Mobilization
- International interoperability solutions
- Electronic Support & Intelligence
- Military Aviation Support systems
- Logistics & Maintenance solutions and services
- System integrations & software development
- Professional Services & Managed Services.

Managing DirectorMr. Timo RantalaOwnerCombitech AB

Key Figures Net sales: 10,3 M€ (2018), Personnel: 100+

Contact Mr. Pasi Hirvonen

Director - Defence Solutions & Services Åkerlundinkatu 11, 33100 Tampere, Finland

Tel. +358 20 7960 600

E-mail: solutions@combitech.com

www.combitech.com



Contact



































C.P.E.

Conlog Group



Conlog is a Finnish Company, established 1990 and owned by System
Engineering Solutions (SES37) AB. We provide tactical and logistics shelters/containers and special vehicles for defence and civil purposes. Our solid know-how covers the whole supply chain from the definition of the client's needs to product development, design and manufacture to training, documenta-

tion and life cycle support. Our customized, turnkey products are manufactured and tested to withstand harsh environmental conditions. Life cycle support including mid-life upgrading and modification plays a significant role at our performance.

Business, Products and Services

We design, develop and manufacture i.g:

- Radar stations, command, control and communication centers
- Passive sensor and EA centers, System platforms to Sigint etc.
- CBRN surveillance and decontamination units
- Field hospitals and camps
- Logistics containers for transport and storing of high explosives
- Special vehicles for i.g C4i-systems engineering troops, rescue troops etc.

Modernization and modification of vehicles and containers.

Managing Director Mr. Petri Kaarre

Owner System Engineering Solutions (SES 37) AB

Key Figures Net sales: ca 21 M€, Personnel: 85

Exports: 10%

Contact Conlog Group

Ahmasjärventie 2-4

FI-91300 Ylikiiminki, Finland

Tel. +358 20 7699 100

E-mail: petri.kaarre(at)conlog.fi

www.conlog-group.fi

*

















C.P.E. Production Oy



C.P.E. Production Oy produces Personal Protective Equipment for Military, Police and Border Guard units. We are selling our equipment to 20 countires. We have a Quality System certified according to ISO 9001:2015, ISO 14001:2015 and AQAP 2110:2016.

Business, Products and Services

C.P.E. has three Product categories:

- Ballistic Protection
- Riot Control Equipment
- Full Contact Training Equipment.

Managing DirectorMr. Harri KoluOwnerPrivately ownedKey FiguresNet sales: 10,7 M€Personnel: 62

Exports: 48%

Contact Mr. Harri Kolu, Managing Director

Asentajankuja 3, 30300 Forssa, Finland

Tel. +358 3 688 2920 E-mail: info@cpe.fi www.cpe.fi



















SECURING EMBEDDED SYSTEMS

Crosshill Ltd



Crosshill designs, tests and manufactures high secure electronic systems for military, aerospace, telecom and space applications. Developed systems are protected against modern attack and tampering

methods, to guarantee the security and operational capabilities in all circumstances. We also provide advanced security and attack testing services to evaluate the overall security level of electronic systems and devices. State-of-the-art passive and active testing methods are used for both semiconductor and board level security assessments.

Business. Products and Services

Crosshill has extensive experience in advanced microelectronics systems, that lay the foundation of COMSEC modules, cryptographic equipment and military radios: FPGAs, SoCs, DSPs, TPMs and cryptoprocessors. Anti-tamper services focus on silicon, sensor and mechanical level protection mechanisms, to protect classified information and sensitive IPs.

CERTIFICATES

ISO 9001:2015, AQAP 2110 ed. D, KATAKRI FSC/PSC

Managing Director Mr. Jouni Hautamäki

Contact Crosshill Oy

Alasniitynkatu 5 A

FI-33560 Tampere, Finland Tel. +358 50 564 6419

E-mail: jouni.hautamaki@crosshill.fi

www.crosshill.fi

DA-GROUP

DA-Group



DA-Group is a provider of advanced electronics and high technology solutions and products from seabed to space. We serve industrial, defence and space sector customers on a global scale.

We are experts in embedded

solutions, electronics, precision mechanics and RF, microwave and millimeter wave engineering as well as simulations. Our service portfolio covers the turnkey solutions: from R&T, product development and engineering, testing and validation, manufacturing to product life cycle management.

Business. Products and Services

Products for Army, Air Force, Navy and ISR - from sea depth and ground to air and space applications.

- Solutions for underwater warfare
- EW system testers for sensor verification
- Space surveillance & tracking radars
- Space craft sensors & subsystems
- Modules for radars and SARs
- RF receivers and transmitters

AQAP 2110, ISO 9001, ISO 14001 and ISO 17025; Safety Integrity Level (SIL) and ATEX compliance; ESA PSS and ECSS for space

Managing Director Mr. Sami Kotiniemi, CEO

Owner Privately owned (100 % Finnish) **Key Figures** Net sales: 15 M€, Personnel: 140

Exports: 50%

Contact Mr. Kristian Tornivaara, Chief Business Officer,

Defence & Aerospace

Kassimäenkatu 2, FI-30300 Forssa, Finland

Tel. +358 29 0802 968

E-mail: kristian.tornivaara@da-group.fi

www.da-group.fi









































Defia Oy



Outsourced manufacturing and maintenance services for industrial automation and military projects. AQAP 2110. ISO 9001 and ISO 14001 certified.

Business, Products and Services

SERVICES:

- POMP
- PCB assembly
- BOX build
- mechanical assemblies
- system level assembly
- acceptance testing
- quality assurance
- logistics
- repair and maintenance.

Managing Director Mr. Tomi Lehmus **Owner** Privately Owned **Key Figures** Net sales: 2.9 M€

Personnel · 19

Exports: 30%

Contact Defia Oy

Automaatiotie 1

FI-90460 Oulunsalo, Finland

Tel. +358 40 192 6364 E-mail: defia@defia.fi

www.defia.fi

Digia Plc

Digia is a Finnish software and service company that helps its customers renew themselves in the networked world. Digia is a trusted partner in Defence-, Public safety- and Emergency Supply sectors and official partner of the Finnish Defence Forces.

Business. Products and Services

Digia's offering covers all layers of digitalisation: digital services, operational systems, integration and API solutions as well as solutions for data management and analytics. We ensure operations and customer orientation of our implementations through consulting and service design. We also ensure that mission critical solutions function 24/7/365 and keep developing.

We develop and innovate solutions that support collaboration within and between high security systems. We ensure that solutions and services that are critical for the operations of our customers and their stakeholders function also in exceptional situations and are built to endure cyber attacks.

Managing Director Timo Levoranta, President & CEO

Owner Digia is listed on Nasdaq Helsinki (DIGIA).

Key Figures Net sales: 131.8 M€

Personnel 1266

Contact Markus Asikainen. Director

> Atomitie 2A 00370 Helsinki Tel. +358 50 4621 259

markus.asikainen@digia.com































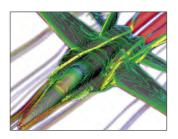








Elomatic



Elomatic is a leading European provider of consulting, engineering, product development and project management services, as well as products and turnkey concepts for industrial and public sector customers.

Business. Products and Services

Marine life cycle services meet maritime stakeholders' needs; from concept and project design all the way to newbuilding and operability support. In customer projects we deliver services to shipyards, shipowners and operators as well as for equipment suppliers.

Design, consulting and engineering services for machinery manufacturers. We are also involved in our customers' R&D projects, product design including state of the art Aerospace structures and production development.

Our technical analysis services include simulation of flow, machine dynamics, acoustics and structures.

CADMATIC offers software solutions for Plant-and Marine engineering as well as Asset life-cycle- and Information Management.

Managing Director Mr. Patrik Rautaheimo

Owner Privately Owned (100% Finnish)

Key Figures Net sales: 79.5 M€

> Personnel: 1032 Export: 39%

Mr. Risto Kallinen

Engineering Manager, Aerospace Elomatic Oy, Hatanpäänkatu 1A,

> 33900 Tampere, FINLAND Tel. +358 50 410 6994

E-mail: risto.kallinen@elomatic.com

www.elomatic.com

Environics Oy



Environics is a Finnish company with over 30 years of experience from improving CBRN safety around the world with its in-house technologies and system solutions. Different safeguarding organizations in 50 countries, from civil defence

and homeland security to the military, have already chosen us as their partner in CBRN threat detection.

Business, Products and Services

We provide CBRN monitoring solutions based on our own state of-the art detectors for CWAs and TICs, radiation and hazardous biological agents and dedicated software and hardware.

Different application areas include:

- Naval vessels
- Light and armored vehicles
- First Response
- Military
- Critical Infrastructure

Managing Director Ms. Kirsi Hedman **Owner** Verso Capital **Key Figures** Net sales: 8.2 M€ Personnel 55

Export: 70,2%

Contact Johannes Leppihalme, VP Sales

> Sammonkatu 12, P.O. Box 349 FI-50101 Mikkeli, Finland Tel. +358 20 143 0430 E-mail: sales[at]environics.fi

www.environics.fi



Contact





































ESTERI GROUP

ESTERI GROUP is a Finnish specialist manufacturer of fire fighting pumps, water monitors, branchpipes, nozzles, couplings and custom-made solutions for fire fighting and safety sector. We have a long experience since 1968 in creating and manufacturing fire fighting solutions and components for all types of civil and military fire fighting vehicles and vessels.

Business, Products and Services

Mr. Veikko Nummela founded the family company in year 1968. Today the company has is three factories located in Kaarina, Turku and Stockholm. In Stockholm we manufacture our firehose washing and pressurizing machine Hose Master. Our references include projects and product deliveries worldwide. Our company provides high quality products with effective service and maintenance throughout the product life cycle. By using the industry's highest technology, Esteri Group ensures that its products are of both high reliability and operability. Esteri Group aims to build with all its customers long-term cooperative relationship, which enables its experienced team to gain comprehensive understanding of each customer's needs. We strive to serve our customers with short delivery times, flexibility, modern technology, high and stable quality with every single project.

0wner Mr livari Kalliomäki

Key Figures Net sales: 7,0 M€, Personnel: 27

Exports: 25 %

Contact Mr. Iivari Kalliomäki. CEO

Salvumiehenkatu 10, FI-20321 TURKU,

FINI AND

Autoilijankatu 8-10, FI-20780 KAARINA,

FINLAND

Tel. +358 2 216 2112 Tel. +358 40 076 4486

E-mail: iivari(at)esterigroup.fi

www.esterigroup.fi

www.hosemasterfinland.fi

Etteplan



All engineering service companies are the same.

And the earth is flat.

Etteplan's services cover engineering, technical documentation, software and embedded systems. Our customers are the world's leading companies in the various industry areas. Our services are

geared to improve the competitiveness of our customers' products and engineering processes throughout the product life cycle. The results of Etteplan's innovative engineering can be seen in numerous industrial and defence solutions and everyday products.

Business. Products and Services

Etteplan is one of the leading engineering companies specialized in mechanical design, additive manufacturing and structural analysis of both civil and military aircrafts, ground vehicles, ships and UAVs. Etteplan's expertise includes electronics and software development for demanding applications. Etteplan's experts are well versed in industry specifications such as S1000D, Simplified Technical English (ASD-STE100) and regulatory requirements placed on technical documentation in the aerospace industry.

Managing Director Mr. Juha Näkki

Owner Public company listed in Nasdag Helsinki Ltd

Key Figures Net sales: 259.7 M€

Personnel: Over 3 300

Export: 39%

Tekniikantie 4, 02150 Espoo Contact

info(at)etteplan.com

Kari Viitala, Account Manager

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E-mail: kari.viitala(at)etteplan.com

Etteplan Oyj

Tullikatu 6, 33100 Tampere

www.etteplan.com







































Exote Oy



Unique materials for defence and Industrial applications. For more information go to www.exote-armour.com.

Managing Director Mr. Juha Moisio

0wner Private

Key Figures Personnel 10

Contact Mr. Juha Moisio CEO

Borgbyntie 5

10440 Bollsta, Finland Tel: +358 40 751 6363

juha.moisio@exote-armour.com

info@exote-armour.com www.exote-armour.com



Finnair Technical Services Oy



Finnair Technical Services Ltd is a 100% owned daughter company of Finnair Plc, the flag carrier and the largest airline in Finland. Finnair Technical Services Ltd is based at Helsinki-Vantaa airport and is responsible for

the continuous airworthiness and for the maintenance provision/ maintenance management of the fleets of the Finnair Group airlines and offers in addition selected component repair services also to third-party customers.

Business, Products and Services

Finnair Technical Services Ltd performs engineering services, management of outsourced maintenance, line maintenance as well as component maintenance to its main customers, the Finnair Group airlines. Besides this, Finnair Technical Services Ltd offers also following component maintenance services to third party customers: wheels & brakes services, selected hydraulic component repairs, sheet metal & composite repairs, emergency equipment services and NDT-services.

Managing Director Mr. Jaakko Schildt **Owner** Finnair Plc

Key Figures Net sales: 133 M€ (2019)

Personnel: 760 (2019)

Contact Tom Stavenhagen

Sales & Business Development Manager

Component Business Area

Finnair Technical Services Oy, MBA/30,

01053 Finnair, Finland Tel: +358 50 393 1123

Email: tom.stavenhagen@finnair.com www.finnair.fi/technicalservices







































'SAVOTTA

FinnProtec Oy



FinnProtec Oy was founded in 1993. We are a solution supplier for defence and security equipment and systems. Our approach is customeroriented and innovative

Business, Products and Services

In many cases, you can be part of the planning process and influence the final product or system. Tailormade, comprehensive systems are one of our strengths. We are working in the following fields:

- C4ISR
- Electro-optical systems
- Law enforcement systems
- Soldier systems
- Base Camp protection
- UAS and anti-drone systems.

We represent numerous leading brands in the industry. Our customers are authorities and security operators in Finland and in surrounding areas. Our products are available also from well-equipped retailers throughout Finland. We are building a global export network.

Managing Director Mr. Jokke Järvenpää
Owner: Privately owned

Key Figures Net sales: 4,07 M€, Personnel: 7

Export: 10 %

Contact Mr. Alexander Aminoff, VP Sales

FinnProtec Ov

Kilonkallio 3B 02610 Espoo Office +358 9 554334 Tel. +358 40 5626127

E-mail: alexander@finnprotec.fi

Finn-Savotta Oy



Finn-Savotta designs and manufactures high quality functional equipment for demanding professional and recreational use in extreme environments. With a focus on personal load carrying equipment and sustainment systems our product range varies from small accessories to backpacks, various sleeping gear and special purpose tents.

Business. Products and Services

Our capabilities include research, development and design, heavy-duty technical sewing, laser cutting, 3D design and printing, metalworking, automation, thermoforming, material expertise and a strong will to continuously deepen our understanding of the end-users' requirements.

Certificates:

ISO 9001:2015 AQAP 2110 Ed D Facility Security Clearance

Managing Director Mr. Elmo Valkeinen
Owner Privately owned

Key Figures Net sales: 7,3 M€, Personnel: 120

Contact Ms. Jenni Valkeinen, Executive Vice President

Onnelantie 2, 43500 Karstula, Finland

Tel. +358 40 5888 952 jenni.valkeinen@savotta.fi

www.savotta.fi









































FinnSonic Oy



FinnSonic designs and manufactures solutions for demanding cleaning and fluorescent penetrant inspection (FPI) both for manufacturing and MRO industries. Thanks to the smart technical solutions.

equipment reliability and customer-oriented technical support, FinnSonic has gained the position as a trusted partner among the world's leading aviation companies.

Business, Products and Services

Be it automated or manually controlled FPI system, FinnSonic will provide a streamlined and maintainable NDT solution. The lines highlight process safety, traceability and smart combination of automation and manual parts handling reducing labour costs. FinnSonic cleaning lines provide undisputed advantages to the customers. Precise and even cleaning result, short cycle times and environmentally friendly cleaning result ensure product quality, greater production efficiency and an improved bottom line.

Managing Director Mr. Vesa Nurminen, CEO

Contact

Mr. Petja Rinne

Business Unit Director

FinnSonic Oy Parikankatu 8

FI-15170 Lahti, Finland Tel +358 3 883 030

E-mail: sales@finnsonic.com

www.finnsonic.com

Fitelnet Oy



Fitelnet provides products and services for security networks. Main focus is in protection against intentional electromagnetic interference

Business. Products and Services

Protection against intentional electromagnetic interference includes EMP/HPM protected system cabinets and EMP/HPM filters for data lines. Fitelnet provides mobile TETRA base stations and consultation services in EMP/HPM protection and in TETRA technology. Installation platforms for communication systems as well as hybrid energy solutions.

Managing Director Mr. Markku Valkealahti

Private Finnish Company

Key Figures

Owner

Contact

Net sales: 2.8 M€

Joukontie 42 A

Personnel · 11

FI-01400 Vantaa. Finland Tel +358 9 239 3400 Fax. +358 9 239 3500

E-mail: marketing(at)fitelnet.fi

www.fiteInet.fi





































FRESTEMS Flexible Rescue Systems

Forcit Defence



Forcit Defence is one of the leading manufacturers of Insensitive Munitions Defence Systems with 128 years of expertise in explosives. We serve as prime contractor for Defence Forces and as a supplier for global OEM's in Air, Land and Naval Domains

Business. Products and Services

Forcit Defence product range includes A2/AD and Countermobility systems such as networked remote-controlled Anti-Tank Mine System SENTRY, AT-ammunition, precision fragmentation charge (HAILSTORM) and next generation Sea mines (e.g. BLOCKER). Forcit also manufactures breaching-, EOD- and underwater mine disposal systems.

Forcit cooperates in development and manufacturing of warheads for all types of payload delivery vehicles and serves as a trusted strategic manufacturing partner. In addition to manufacturing and Load-Assemble-Pack we offer product design, consultation, support or fully turn-key handling of safety & functionality and acceptance testing of products and sub-systems

Managing Director Mr. Joakim Westerlund

0wner Privately Owned **Key Figures** Net sales: 127 M€

Personnel: 460

Contact Mr. Hannu Hytti, Executive Vice President

> Oy Forcit Ab Forcitintie 37

10900 Hanko, Finland +358 20 744 0400

E-mail: info@forcitdefence.com firstname.lastname@forcit.fi www.forcitdefence.com





Frestems is a specialist manufacturer of military evacuation equipment, producing military ambulance vehicle interiors, stretcher platform solutions and stretchers / litters. Frestems has wide experience in creating ambulance solutions for all types of military vehicles from soft to heavily armoured ambulances as well as for old and new vehicles.

Business, Products and Services

Frestems solutions are widely used in military ambulances and medical evacuation vehicles in battlefields and crisis areas around the world. Frestems is the preferred choice for military customers due to the quality, safety and functionality

The design of Frestems' platforms and stretchers is unique. Telescopic platforms, automatic stretcher locking systems and lightened loading mechanisms allows for safe, rapid and patient / casualty-friendly evacuation.

Managing Director Mr. Ari-Matti Vuorenoja **Owner** Privatedly owned company

Key Figures Net sales: ~2.5 M€ Personnel ~20

Exports: average >50%

Contact Ahertajankatu 16

FI-38250 Sastamala, Finland

Tel +358 3 5157 357 Fax +358 3 5157 333

E-mail: frestems(at)frestems.fi

www.frestems.fi







































F-Secure Oyi



F-Secure cyber security services and solutions defend over 100,000 companies and tens of millions of people globally. A complete range of leading - research driven consulting services and cyber security technology solutions

are provided for cyber defense: network monitoring, vulnerability research, incident management, data forensics, and threat hunting. Global 24/7 operations provide a unique visibility into cyber attacks. This enables the delivery of the best cyber protection.

Business, Products and Services

The basis for F-Secure operations is a global anti-malware sensor network, assisted by artificial intelligence, to form a real-time cyber situational awareness. The sensory data is complemented by world class vulnerability research, lessons from attack simulations to client systems and real-life threat intelligence obtained from managing clients' breaches. This enables the provision of premium cyber security combination of consultation services and products.

Managing Director Mr. Juhani Hintikka, CEO and President **Owner** Listed in Helsinki Stock Exchange

Key Figures Annual turnover: 220 M€ (2020)

Personnel: 1700 FTF's

Contact Mr. Sakari Wallinmaa, Senior Advisor

F-Secure Oyi

Mail address Po Box 24. 00181 HELSINKI, Finland

Visiting address Tammasaarenkatu 7,

00180 Helsinki, Finland Tel. +358 9 2520 0700:

E-mail: sakari.wallinmaa@f-secure.com

www.f-secure.com

FSP Finnish Steel Painting Oy



FSP Finnish Steel Painting is one of the leading companies in the European industrial surface treatment industry.

Business. Products and Services

We offer customer-oriented and environmentally friendly industrial surface treatment services covering the entire product life cycle, from defining conditions to surface treatment

and inspections and post-warranty maintenance. We also provide various value-added services such as covering, sub-assembly, packing and logistics services.

We comply strictly with quality, occupational safety, health and environmental requirements. Our operation has been certified according to ISO 9001, ISO 14001 and ISO 45001 standards, ensuring that our service is always the best in industry. Our engineering unit offers worldwide services, such as quality inspections according to various standards, third-party audits, assessments, consulting etc. Our goal is to renew existing methods and continuously develop new ways of working.

Managing Director Mr. Jarno Huttunen **Owner** Private Finnish Company

Key Figures Net sales: 20 M€ Personnel 260

Juha Granholm, COO

Contact Kalliosolantie 3

FI-01740 Vantaa, Finland

E-mail: fsp@fspcorp.com

www.fspcorp.com





































Fujitsu Finland Oy

Fujitsu is the leading Japanese information and communication technology (ICT) company, offering a full range of technology products, solutions, and services. Approximately 140.000 Fujitsu people support customers in 100 countries. Fujitsu Limited reported consolidated revenues of 4.1 trillion yen (US \$39 billion) for the fiscal year ended March 31, 2018. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu has a vision for the human centric intelligent society where IT helps everybody to achieve their goals. We work with our customers to make their future, rather than react to it.

Business, Products and Services

In Finland, we have been serving some of the biggest and most demanding organisations for over 50 years, helping to run public and private enterprises, securing the nation and providing communications infrastructure. Today, cyber security has been defined as one of the four main focus areas for Fujitsu. Fujitsu has established a specific business unit, Enterprise and Cyber Security, to drive development of cyber related technologies and to support customers to defend them against cyber attacks.

Fujitsu is expanding its successful Global Defence and National Security portfolio. We support customers across Nordics, Europe, the Middle East and India, Asia Pacific, Canada and the USA. Our commitment to military deployed infrastructure is unrivalled among ICT companies and we provide the same high level of support to Defence and National Security customers wherever they are – in the office, at headquarters, on the road, on foot, at sea, on the wing or in the trenches.

Managing Director Mr. Simo Leisti

Key Figures Net sales: 420,7 M€, Personnel: 2 300

Contact Fujitsu Finland Oy

Valimotie 16, PL 100, 00012 FUJITSU Finland

Puhelin (vaihde): + 358 29 302 302 E-mail: simo.leisti@fi.fujitsu.com

www.fujitsu.com/fi



Furuno Finland Oy

Furuno Finland Oy is a well-known manufacturer of integrated navigation bridges. Furuno's special expertise is the turn-key delivery consisting of design, manufacturing, installation, commissioning including full acceptance tests (FAT, HAT, SAT) and training. The company supplies to new buildings and retrofits worldwide. Furuno also imports, supplies and provides installation and maintenance of navigation, communication and fish finding product portfolio including solutions for foreign and domestic vessels, yachts and surveillance systems for authorities.

Business, Products and Services

- Furuno Finland Oy provides integrated bridge systems for naval vessels as turn-key delivery. Our expertise covers electrical and mechanical design with mock-up production, console production, installation and commissioning including FAT, HAT and SAT processes. In our project scope belong integrated navigation bridge system integration with C2- and other ship systems. Furuno Finland Oy has strong service and maintenance capability which guarantees high usability level and low life cycle cost.
- Furuno Finland Oy has own R&D department for developing efficient naval solutions including WECDIS. We deliver also in-house developed surveillance systems including radars, stabilized thermal cameras, oil and ice radars, integrated oil spill detection systems and system integration.

Managing Director Mr. Arto Lindgren Key Figures Net sales: 9 M€

Personnel: 45

Contact Mr. Tero Airissalo

Manager, Sales & Marketing

Furuno Finland Oy

Niittyrinne 7, 02270 Espoo, Finland

Tel. +358 9 4355670

E-mail: firstname.lastname(at)furuno.fi

www.furuno.fi









































FY-Composites Oy



At FY-Composites, we design and manufacture military personal protective equipment and advanced composite structures. Our product portfolio includes protective armor, helmet systems and custom system survivability solutions. We leverage over 30-years of experience in composites and ballistic armor manufacturing.

Business. Products and Services

High performance defence solutions.

- HEAD PROTECTION Lightweight helmet systems for protection and performance
- PERSONAL ARMOR Advanced body armor and deployable fortifications
- SYSTEM SOLUTIONS Innovative armoring solutions and composite

structures

We are engineers, designers, retired soldiers, and specialists working with powerful modeling and analysis tools. We have a long-term knowledge of design and experience in composite manufacturing. Our core competence is ballistic material processing. We maintain high security measures in all our operations. We are ISO 9001 certified partner following NATO AQAP 2110 in our processes.

Managing Director Mr. Mika Räty, CEO

Key Figures

Net sales: 5 M€, Personnel: 25

Contact Mr. Antti Korpi, Personal Protection, Export

Mr. Asko Kylkilahti, System Solutions

FY-Composites Oy

Turkkirata 20, FI-33960 Pirkkala, Finland

Tel. +358 10 239 7810

E-mail: info@fy-composites.com

www.fy-composites.com

Glenair Oy



Serving military, aviation, space and industrial customers with interconnect solutions where high performance connector and shielding solutions are needed

Business. Products and Services

Glenair is a privately-held company whose strengths include ISO 9001 process quality, full-spectrum product lines, fast "turnaround" on quotes and custom orders, unsurpassed sales and technical support in every major market in the world, and the industry's largest standing inventory of commercial and Mil-Spec electrical connector accessories.

- Ultraminiature Circular Connectors
- Mil-Aero Circular Connectors
- Fiber Optic / Photonic Solutions
- Complex Cable Assemblies, PCB/Flex Assemblies.

STAR-PAN Integrated Soldier Multiport USB Data Hub / Power Distribution Systems Integrated Soldier Power / Data Hubs are Personal Area Network (PAN) hub and interconnect systems providing network data access, peripheral connectivity and smart battery power management for dismounted.

Managing Director Mr. Mats Nielsen

Contact

Mr. Mika Ryysyläinen

Sales Manager, Finland

Puistokatu 5

57100 Savonlinna, Finland Mobile: +358 440 771 773 E-mail: mika@glenair.se

www.glenair.com









































Harp Technologies Ltd.



Harp Technologies is an SME founded in 2007. It provides technology, contract R&D services, and custom-made products and solutions in RF. microwave. and millimetre-wave technology. Complementary design services in embed-

ded electronics, software, and thermo-mechanical design are provided as well.

Business, Products and Services

Harp Technologies supports its customers in the domains of: defence & security, space, remote sensing, and IoT & telecom. Our work is characterised by innovativeness, flexibility, and high quality, as well as schedule and cost control. We serve our customers within the following business lines (focus areas):

- Microwave sensors (radars and passive sensors)
- Microwave components (especially ferrite components)
- Signal processing (to detect, localize, classify, and identify RF signals)
- Electromagnetics (especially antenna design).

Managing Director Dr. Janne Lahtinen **Owner** Privately owned

Key Figures Net sales: 2.4 M€ (2020)

> Personnel: 10-15 Export: 50%

Contact Dr. Janne Lahtinen Managing Director

Tekniikantie 14

FI-02150 Espoo, Finland Tel. +358 50 300 2625

E-mail:

contactharp@harptechnologies.com

www.harptechnologies.com





HT Laser is a high-quality system supplier and a flexible subcontracting partner for global machine building, defence and marine industry companies.

HT Laser was founded in 1989 We serve in seven

cities in Finland and in Poznan, Poland. All HT Laser operations are managed and certified according to ISO 9001 and ISO 14001 standards.

Business, Products and Services

HT Laser's services consist of system and component deliveries as well as all cutting, bending, welding, laser welding, machining, 3D metal printing, surface treatment, assembly, and product development services.

We have 20 years of experience in serving international defence industry. We offer

- demanding welded and machined components, e.g. fuel tanks, hatches, seating and covering systems
- laser welding expertise, innovative light-weight structures made of corrugated core steel sandwich plate
- ballistic materials
- 3D metal printing.

0wner Teiskonen Oy Group Net sales: 68 M€ **Key Figures**

Personnel: 400+

Contact Mrs. Nea Kontoniemi, Marketing Director

> HT Laser Oy P.O.Box 120

FI-42701 Keuruu, Finland Tel. +358 50 355 4515

E-mail: nea.kontoniemi@htlaser.fi

www.htlaser.fi











































Huld



Huld is a technology design house. We offer an internationally unique combination of SW and product development expertise. With us, you build intelligent solutions that last for tomorrow - and beyond that.

Business. Products and Services

DEFENCE AND NATIONAL SECURITY

Our long history in space business combined with our data analytics and machine learning expertise allows us to develop, deliver and maintain revolutionary military capabilities for land, air and sea

HIGH SECURITY SW FOR MIL AND NATIONAL SECURITY Our customers include those with higher-than-normal security requirements. As a result, we have the ability to provide our customers with secure information systems and SW.

SPACE BASED MIL SYSTEMS

Huld Defence builds upon our decades long systems engineering experience derived from implementing mission critical space solutions. This makes us a unique partner for Space based MIL systems development.

Managing Director Mr. Mika Kiljala Privately owned **Owner Key Figures** Net sales: 30 M€

Personnel: 400+ Export: 15%

Contact Matti Anttila, Business Development

> Director, Space & Defence Keilasatama 5, 02150 Espoo

Tel. +358 50 062 1791

E-mail: matti.anttila@huld.io

www.huld.io

Oy IBM Finland Ab



IBM is a technology company specialized in cloud platforms and utilizing AI in information processing. We support the digital transformation of our customers and entire industries in more than 170

countries. Innovations and industry capabilities are at the core of our strategy.

Business. Products and Services

The IBM National Security and Defence Unit in Finland is a team of specialists whose skills include industry knowledge, consulting experience and technical capabilities. We are focusing on our customers' challenges and finding smart solutions to their requirements by utilizing AI and Analytics.

Currently, we are helping our customers in Multicloud environments, DataPlatforms, Enterprise Resource Planning, Asset and Production Management, Cyber and Predictive Analytics. We provide comprehensive solutions including consulting, services and technology.

Managing Director Mervi Airaksinen Contact Riikka Cranston

Client Executive, National Security

and Defence Finland Oy IBM Finland Ab PL 265, 00101 Helsinki Tel +358 40 5127 951

E-mail: riikka.cranston(at)fi.ibm.com

www.ibm.com/fi-en







































ICEYE



ICEYE



ICEYE is building and operating its own commercial constellation of radar imaging satellites, with synthetic-aperture radar (SAR) data already available to customers. ICEYE empowers others to make

better decisions in governmental and commercial industries by providing access to timely and reliable SAR satellite imagery. The company is tackling the current crucial lack of actionable information with world-first aerospace capabilities and a New Space approach. ICEYE's radar satellite imaging service delivers data both day and night, helping clients resolve challenges in sectors such as site security, maritime industry, disaster management, insurance, and finance.

Business, Products and Services

ICEYE offers frequent SAR data at very high resolutions from its own commercial SAR satellite constellation currently in orbit, national SAR missions and hardware, Al and expert analysis for radar imagery, and airborne imaging solutions. With a proven track record of customer deliveries, ICEYE provides the latest SAR technology and solutions to the specific needs of government and commercial customers.

For more information, please visit: www.iceye.com

Contact Mr. Steve Young BSc FRAeS

Vice President

Business Development and Sales

ICEYE

+358 40 568 8952

steve.young@iceye.com

www.iceye.com

IC2 Feeniks Oy



IC2 Feeniks Oy offer rugged military standard textile products. These include framed and air beam Tent solutions for Military or Humanitarian Command and Control: Decontamination, CBRN

and Collective Protection shelter solutions: CBRN Isolation Pods; Body removal containers; and Ballistic and Fragmentation protection products.

Business, Products and Services

We also offer bespoke designs that include large hangar size protective shelters for aircraft and large vehicle maintenance and camouflage packages for personnel and vehicles. We offer a quick, professional and agile service in both design and manufacturing and are proud to call some of the key Military and Humanitarian Relief organisations around the world, our Customers.

We sell directly to the End User or through a series of Distributor networks. Our website www.ic2feeniks.com shows all our products and the market areas and details of our regional distributors

Managing Director Mr. Kalevi Rautiainen

Contact Mr. Markku Immonen

> Export Manager Siikaranta 3

FI-70620 Kuopio, Finland Tel. +358 50 4387 111

E-mail: markku.immonen@ic2feeniks.com

www.ic2feeniks.fi











































Image Soft Oy



Image Soft is a company specializing in underwater surveillance technology and maritime simulators.

We offer simulators for underwater surveillance. tactical training and fire control, and a full range of

DNV certified maritime simulators that are used by academies around the world.

Image Soft is a leading supplier of underwater surveillance systems for tracking and identifying submersible targets. Together with our simulator family we can offer an exceptional ensemble of solutions for underwater surveillance and training of operators.

Image Soft UNWAS™ is a fully digital platform for collecting and analysing underwater audio data. IS UNWAS™ picks up amazingly weak signals from distances and wide frequency ranges, providing position and bearing of targets. Our latest algorithm enables positioning of small targets, e.g. divers with open and closed circuits, and locates several concurrent targets more accurately than ever. To train operating personnel UNWAS™ Training Simulator offers an identical user interface to that of the actual UNWAS™ System, including all its analyzing tools and displays.

Business. Products and Services

UNWAS Underwater Surveillance System UNWAS Underwater Surveillance and Tactical Training Simulator IS Surveillance and Fire Control Simulator

Managing Director Matti Suuronen

Contact

Matti Suuronen, CEO Image Soft Oy

Nuijamiestentie 5B, 00400 HELSINKI

Tel. +358 400 602 423

E-mail: matti.suuronen(at)imagesoft.fi

www.imagesoft.fi

InPlace Solutions Ab Oy



InPlace Solutions Ltd is a Geospatial/Open Source Intelligence enterprise. With more than 20 years in the OSINT/GEOINT business. we have a thorough understanding of the latest data processing technologies.

We deliver quality solutions to organizations with special requirements.

Business, Products and Services

InPlace Solutions is a known as a skilled Software Systems Integrator and we have a longstanding track record of helping our customers bring added value to their processes by successfully integrating spatial information and geo-intelligence into their processes.

Our product suite InPlace Analytics gathers spatiotemporal data from different sources, such as social media and public data repositories as well as closed sources. It will analyze the data and report it in whichever way is the most convenient, e.g. charts or maps.

Our capabilities range from data acquisition, analysis and visualization to dissemination strategies and support.

Managing Director Mr. Thomas Nynäs

Owner Key Figures

Contact

Privately owned Personnel: 11 Mr Thomas Nynäs

InPlace Solutions Ab Oy

Säbråntie 2

FI-68500 Kruunupyy, Finland Tel. +358 (0)6 8346 600

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Insta Group Oy



Insta is a trusted high technology partner for intelligent industry, cyber and defence customers and has a strategic partnership with the Finnish Defence Forces. Solid domain knowledge on secure operative systems and leading-edge technologies enables our customers to maximize their efficiency and increase their margin of operations in the rapidly evolving digitalized environment. Founded in 1960, the privately owned Insta Group employs over 1000 professionals and has a turnover of 137 M€

Business. Products and Services

Integrated and comprehensive CXISR solutions are operative in the Finnish Defence Forces, providing excellent capability and information superiority through situational awareness, enabled by data-centric and networked warfare ready solutions and analytics. Insta enables full Live, Virtual and Constructive (LVC) operations tailored for training at the point of need.

Insta provides lifecycle support and MRO services for the Finnish Defence Forces F/A-18 C/D fleet with excellent quality. Insta has also certificates to develop and modify avionics equipment. Insta aviation products increase pilot safety and performance by preventing hypoxia (IPBAM) and hearing damage (ANR). Insta also has a full range of unmanned aviation system capabilities covering small drones, fleets and large UAVs.

Insta helps customers control their cyber and information security risks, improve efficiency of operations, and ensure continuity in all situations.

Insta DefSec Oy

Managing Director Mr. Henry Nieminen

Contact Mr. Petri Reiman Tel. +358 40 529 2980

E-mail: petri.reiman@insta.fi

Insta ILS Oy

Managing Director Mr. Henry Nieminen
Contact Mr. Alex Lassila

Tel. +358 45 7873 3720 E-mail: alex.lassila@insta.fi

Key Figures Net Sales: 137 M€

Personnel: +1000

Owner Mattson Family

www.insta.fi





















Isaware Oy



ISAWARE is a SME company doing research, development, procurement and trade, and providing consultancy and services related to analytics, software, and measurement and observational devices. The

ISAWARE team possesses extensive experience in space science and sensor technology, data analysis based on high-end scientific methods, and business, with the heritage of heavy involvements in a number of major past and ongoing space missions and experiments.

Business, Products and Services

SOLUTIONS AND SERVICES

Situational awareness solutions and services for security and aviation. We apply state-of-the-art machine learning technologies for automatic recognition of objects and patterns to help making the right decision.

Space instrument system design and engineering. Our focus is X-ray and particle instruments for Space Weather and Space Safety applications.

Space data processing & analysis, downstream applications, and project management.

Managing Director Dr. Juhani Huovelin

Key Figures Personnel: 3 full time + 9 part time

Exports: 84%

Contact Mr Sami Maisala, CTO

Dr David Leal Martinez, Director, AI & Robotics

ISAWARE Oy

Erik Palménin Aukio 1 FI- 00560 Helsinki, Finland Tel. +358 400 212850

E-mail: info@isaware.fi

www.isaware.fi

















JAMK University of Applied Sciences, Institute of Information Technology



JYVSECTEC – Jyväskylä Security
Technology is JAMK University of
Applied Sciences, Institute of Information Technology based research,
development and training center
focused for Cyber Security, Artificial
Intelligence and Data Analytics.
JYVSECTEC offers services by using
Finland's national Cyber Arena RGCE
[Realistic Global Cyber Environment].

Business, Products and Services

JYVSECTEC provides information and cyber security solutions through Research & Development and Training & Exercises. Our goal is to develop expertise and know-how by providing organizations with staff training, and by conducting research and development with national and international professionals. One example is the national cyber exercise, which has been conducted annually since 2013 in co-operation with the Finnish defence and security authorities and critical infrastructure companies. We have a co-operation agreement with the Finnish Ministry of Defence regarding the development of national cyber security. The Institute of Information Technology offers Bachelor's and Master's level education in ICT and especially in cyber security.

Managing Director Mr. Jussi Halttunen, CEO

Mr. Mika Karjalainen, Director,

Institute of Information Technology

Contact Dr. Tero Kokkonen, R&D Manager

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www.jamk.fi/en www.jyvsectec.fi/en



















Jetico Inc. Oy



Jetico provides military-standard data protection software for sensitive and mission-critical data throughout the lifecycle.

Business. Products and Services

Trusted for over 10 years by the U.S. Department of Defense, Jetico's BCWipe can wipe selected files beyond forensic recovery such as in response

to classified data spills, while BCWipe Total WipeOut can erase entire hard drives such as for disposal or decommission. To protect stored data from lost laptops, stolen hardware and virtual threats, Jetico's BestCrypt delivers painless encryption for whole disks, virtual drives and selected files or folders. Jetico Enterprise Editions include central management for client software control.

Jetico's BestCrypt software for whole disk encryption is in the process of being certified by FICORA for EU authorities handling classified information

Jetico products are trusted by government and military agencies, all of the top 10 U.S. defense contractors, many national laboratories, as well as various other enterprises and a wide global base of home and small business users in over 100 countries. Founded in 1995, Jetico is privately held and headguartered in the Otaniemi Science Park in Helsinki, Finland.

Managing Director Mr. Michael Waksman

Owner Jetico Inc. Oy **Key Figures** Net sales: 1.5 M\$ Personnel · 16

Exports: 98%

Contact Jetico Inc. Oy

Tekniikantie 14, FI-02150 Espoo, Finland

Tel. (U.S.) 202 742 2901 Tel. +358 92 517 3030

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www.jetico.fi



















Jet-Tekno Oy



Jet-Tekno Oy is specialized in the design and manufacture of refueling and other ground service vehicles and equipment.

Business. Products and Services

Jet-Tekno Oy has a very experienced management and production team aiming to build long-term relationships with its customers.

Many of the clients it serves today have been with the company since its beginning.

All design and assembly operations are undertaken under the same roof, with certain components being sourced from carefully selected sub-contractors and suppliers.

This means that Jet-Tekno can maintain close control of its product quality at all stages, ensuring that the equipment it supplies is safe, dependable, and efficient. All products are designed to match the individual customer's requirements, and meet the relevant civil or military aviation regulations.

Jet-Tekno has supplied equipment to civil & military aviation of Finland, Sweden, Western & Central Europe and Asia. Oil companies including Shell, Neste and Exxon are also its customers.

Managing Director Mr. Karri Keskinen

Contact Mr. Karri Keskinen

Managing Director Nuutisarankatu 12

FI-33900 Tampere, Finland Tel. + 358 3 233 88 00

E-mail: jet-tekno(at)jet-tekno.fi

www.jet-tekno.fi





















University of Jyväskylä/ Faculty of Information technology



The University of Jyväskylä combines high-level competence in education, natural sciences, humanities and social sciences, and sport and health sciences, in economics and business administration, into a multidisciplinary entity. This

profile is strengthened through the core field of information technology and the human in the knowledge society. IT Faculty plays a key role in cyber security. JYU has the only cyber security master's program in Finland.

Business. Products and Services

RESEARCH AREAS: 1. Computational Sciences, 2. Software and Telecommunication Technology, 3. Information Systems, 4. Cognitive Science and Educational Technology.

CYBER SECURITY: Cyber Security and Networking, Information Security Management, Cyber Defence, Critical infrastructure protection.

EDUCATION: BSc: Information Systems; Mathematical Information Technology.

MSC: Information Systems; Cognitive Science; Cyber Security; Security and Strategic Analysis; Mathematical Information Technology.

Managing Director Prof. Keijo Hämäläinen, rector

Prof. Pasi Tyrväinen, Dean

Contact Dr. Martti Lehto, Professor of Practice

Mattilanniemi 2

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Tel. +358 40 024 8080 E-mail: martti.lehto@jyu.fi

www.jyu.fi/en

Kiwa Inspecta



Kiwa Inspecta provides testing, inspections, certification, technical consultancy and training services. We are the leading company in the Nordic area within our business. Kiwa Inspecta belongs to Kiwa

Group which is an international organization that combines the strengths of a large number of companies active in TIC businesses (Testing, Inspection and Certification).

Business, Products and Services

TESTING: Expert services in non-destructive and destructive testing ranging from ultrasonic and magnetic particle inspection to hardness testing.

INSPECTION: The inspections are carried out at every level, ranging from design review, installation, manufacturing, modernization, maintenance and in-service inspections. CERTIFICATION: Certification in three areas: management systems, products and personnel.

TECHNICAL CONSULTANCY: Expert services in e.g. failure investigations, condition & lifetime assessments, design calculations, structural verification and project risk management.

TRAINING: Training services based on Kiwa Inspecta's wide service offer

Managing Director Mr. Jussi Ojanen (Finland)

Owner Kiwa Group

Key Figures Personnel: 700 Finland, 4700 Global

Contact Tel. +358 10 521 600

E-mail: asiakaspalvelu@kiwa.com

www.kiwa.com/fi









































KNL Networks

KNL Networks (Kyynel Ltd) develops advanced radio solutions for high frequency band (HF).

Business. Products and Services

- Cognitive Networked HF (CNHF), a purpose-built, turn-key cognitive wide band HF radio system providing data rates up to 153 kbit/s
- FastALE, a software upgrade for legacy HF radios increasing throughput and reliability and decreasing link establishment
- Network operation & maintenance.

Owner Telenor Maritime Contact Mr. Matti Raustia

President, Defence & Security, Founder

KNL Networks Flektroniikkatie 10 FI-90590 Oulu, Finland Tel. +358 40 538 2875

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www.knlnetworks.com

Kongsberg Defence Oy



Kongsberg Defence Oy is a company providing services to support Kongsberg Air Defence Programs both in Finland and globally. Kongsberg Defence Oy is a part of the international technology group KONGSBERG

Business, Products and Services

Kogsberg Defence Oy service portfolio includes:

- project management and PMO services
- logistic support and key account management services
- facility management and security services
- supply chain management
- quality assurance services
- training
- technical support.

Kongsberg Defence Oy is working in close cooperation with the Finnish Defence Forces and the Finnish defence industry.

Owner Kongsberg Defence & Aerospace A/S

Key Figures Net sales: 1.2 M€

> Personnel: 7 Exports: 100%

Mr. Markku Korhonen Contact

Site & Operations Manager

Tölkkimäentie 8 A

FI-13130 Hämeenlinna, FINLAND

Tel. +358 40 173 9272

E-mail: KD.Finland@kongsberg.com

www.kongsberg.com











































Kongsberg Maritime Finland Oy



Kongsberg Maritime is a global marine technology company providing innovative and reliable 'Full Picture' technology solutions for all marine industry sectors including merchant, offshore, cruise, subsea and

naval. Kongsberg Maritime Finland OY is part of the international KONGSBERG group.

Business, Products and Services

Kongsberg Maritime solutions cover all aspects of marine automation, safety, maneuvering, navigation, and dynamic positioning as well as energy management, deck handling and propulsion systems, and ship design services.

Kongsberg Maritime is located at 3 locations in Finland; RAUMA – Azimuth Thrusters, Deck Machinery and Global Customer Support KOKKOLA – Waterjets TURKU – Remote Operation Solutions

Key Figures Net sales: 217M€

Exports: 98,6% Personnel: 501

Owner Kongsberg Maritime AS
Managing Director Mr. Olli Rantanen

Contact Kongsberg Maritime Finland OY

Suojantie 5, 26100 Rauma Tel. +358 (0)2 83 791

E-mail: kongsberg.finland@km.kongsberg.com

www.kongsberg.com





KT-shelter provides sheltering services for extreme conditions globally.

Sheltering humans, aircrafts, machinery, and inventory where needed.

We create efficiency and new possibilities for the

Industry. We Increase mobility for Defence forces and we will help in Crisis no matter where it happens

- Defence ground services
- Worldwide Crisis management
- Humanitarian aid services
- Industry services.

Business. Products and Services

KT-Shelter designs, manufactures and delivers large-scale sheltering products and services. With patented innovations KT-shelter focuses on Mobility, Turn-key services and Extreme durability for Defence, Crises management and Industrial sheltering needs.

KT-shelter offers turn-key sheltering solutions with purchase, rent or lease options that can include logistics, assemble, disassembly and maintenance services.

Due to patented innovations, the Shelters can be rapidly deployed, assembled and disassembled without the need for scaffolding, cranes, or groundwork. The shelters are designed to withstands extreme weather conditions.

Managing Director Mr. Tommi Kasanen
Owner Privately owned
Contact Lainekatu 8

FI-53920 Lappeenranta, Finland Sales & Rental +358 40 480 6952 Services +358 40 480 6982 E-mail: info(at)kt-shelter.com

www.kt-shelter.com







































Marine Alutech Oy Ab



Marine Alutech is a leading manufacturer of state-ofthe-art maritime vessels for the military, law enforcement, and other maritime sectors. 2021 is a milestone for 30th-anniversary celebration. Company has

been designing and manufacturing vessels since 1985 and its references include over 520 vessels worldwide with references in Asia, Africa, the Middle East, and Europe.

Business, Products and Services

Our core functions are prime contractor services, project management, and manufacture of aluminium and composite vessels, combined with effective service and maintenance concepts throughout the vessels life cycle. Company's focus includes 5-25m size range high-speed planing hulls, typically marine diesel and waterjet propulsion machinery, as well as modular weapon and self-protection systems. Our special expertise also includes unmanned vessels, electromagnetic interference and compatibility (EMI / EMC), electrical systems, and integration of weapon and CBRN systems.

Managing Director Mr. Niko Haro **Key Figures**

Net sales: 10-21 M€

Exports: 85% Personnel: 60

Owner Haro family, Westfield International

Contact Mr. Niko Haro, CEO

Telakkatie 47, FI-25570 Teijo, Finland

Tel. +358 44 728 8100

E-mail: info@marinealutech.com

www.marinealutech.com

Marioff Corporation Oy



Marioff is the world's largest supplier of water mist fire protection technology, with unrivalled experience supplying system solutions worldwide under the brand HI-FOG®, HI-FOG® is suitable for most types of

fires on land and at sea. It safely controls and suppresses fire by discharging a fine water mist at high velocity, using significantly less water than conventional water spray or sprinkler systems. Marioff Corporation Oy is a part of Carrier, a leading global provider of innovative HVAC, refrigeration, fire, security and building automation technologies.

Business, Products and Services

In addition to the civilian fire protection HI-FOG® High Pressure Water Mist Systems protect a wide variety of naval platforms from small Patrol Vessels up to Helicopter Carriers and Force Projection Ships and from Diesel Electric/AIP Boats to SSNs. On the land side HI-FOG® is applicable for building and facility protection including C4 Sites, Hardened Facilities and other Special Applications.

Managing Director Mr. Isto Hantila Contact Mr Timo Niiranen

Senior Expert, Defense Applications

Marioff Corporation Oy Plaza Business Park Halo Äyritie 24, P.O. Box 1002 FI-01511 Vantaa, Finland Tel. +358 10 688 0379 Mob. +358 50 563 5544

E-mail: timo.niiranen@carrier.com

www.marioff.com





































MASTSYSTEM INT'L OY



Mastsystem Int'l Oy - tactical telescopic composite mast systems



Mastsystem Int'l Oy is the leading manufacturer and supplier of tactical telescopic composite masts and mast systems.

Business. Products and Services

Mastsystem's expertise and understanding of customers' specific needs and requirements are based on almost 40 years of experience. The tactical telescopic masts are used

extensively around the world by defense forces, police and emergency services.

Mastsystem provides eight (8) main product lines: Tripods, Telescopic lifting poles, TM-, TR-, EXB-, EX-, EXL- and SHmasts, including accessories for deployment. In addition to the industry's widest product range, Mastsystem also provides custom, fully integrated solutions precisely tailored to the application. Wide range of accessories, such as antenna pointing devices for rapid top load repositioning and vehicle mounting kits enable the use of the masts in harsh conditions.

All products are designed to meet the most demanding requirements of transportable communication, intelligence, surveillance, reconnaissance and broadcast systems. The company has certified quality system ISO9001, ISO14001 and AQAP 2110.

Managing Director Mr. Heikki Miettinen

Owner TransDigm Group Incorporated

Key Figures Net sales: 5 789 K€

Personnel: 27 Exports: 80 %

Contact Muovilaaksontie 8

> 82110 Heinävaara, Finland Tel. +358 20 775 0810

E-mail: mastsystem@cobham.com

Mavatech (Suomen Terästekniikka Oy)



Suomen Terästekniikka Oy is a diversified engineering production and industrial surface treatment company operating in the defence, security and civil sectors. We offer high-quality engineering production, a

wide range of surface treatments, maintenance and speciality CBRN products.

Business, Products and Services

Suomen Terästekniikka possesses years of experience as a manufacturer and project supplier of manufacturing process equipment, various conveyors and water treatment equipment. We specialise in the design and painting of camouflage patterns on defence materiel. We perform a wide variety of demanding maintenance and regularly-scheduled service on various systems. We manufacture and sell MAVATECH CBRN decontamination products. Our products are lightweight and rapidly deployed sprayers, portable showers and decontaminants for immediate decontamination needs in the field.

Managing Director Mr. Pekka Kujala **Owner** Family Vainikainen **Key Figures** Net sales: 2.5 M€

> Personnel: 18 Exports: 20 %

Contact Mr. Risto Rautavirta

> Puhdistamontie 26 FI-05840 Hyvinkää Tel. +358 40 5515 210

E-mail: risto.rautavirta(at)mayatech.com

www.mavatech.com

www.suomenterastekniikka.fi

































mectalent



Mectalent Oy



Mectalent designs and manufactures demanding components, complex product families, instruments and modules for their customers in Defense & Aerospace, New tech and Healthcare industries.

Business. Products and Services

Mectalent's services are based on accuracy, competence and customer-oriented attitude. Experts at our design office covers your needs in Mechanical-, Product-, Hardware-, Optical-, Embedded software and Software design. We have simulation expertise for virtual prototyping needs, such as thermal simulations, shock&impact, drop tests, IP and pressure tests. Our manufacturing takes care of your machining, assembly and testing needs with absolute precision. Our team of experts help you find the optimal solutions for the most demanding challenges. Mectalent offers its customers the unique ability to design and manufacture entities and produce solutions that others simply cannot. Mectalent has a proven track record as a trusted partner who provides results.

Managing Director Mr. Tapio Harila **Owner** Cor Group Oy **Key Figures** Net sales: 13 M€

Personnel: 100 Exports: 20%

Contact Mr. Matti Ojala, Sales Director

Veistämötie 15

FI-90620 Oulu, Finland. Tel. +358 40 581 6235

E-mail: matti.ojala@mectalent.fi

www.mectalent.fi

Mikro-Pulssi Oy



Mikro-Pulssi is an independent, Finnish company operating in the fire protection industry. We design and manufacture automatic fire alarm and fire extinguishing systems for the military, public and private sectors.

Business. Products and Services

In the past 25 years, Mikro-Pulssi has delivered several hundred automatic fire protection systems for armoured military vehicles. Our systems have been installed in wheeled vehicles (Patria AMV, XA-180 series, XA-202, XA-203), tracked vehicles (Leopard 2-based special vehicles, K9 howitzers), command and control containers, and mounted on anti-air missile platforms.

Our latest product development, ExAct Titan, is an innovative fire protection system for armoured military vehicles. The system protects the crew and the vehicle against all kinds of fires. Explosive fires and armour penetrations are detected and suppressed in milliseconds, providing excellent protection against modern fire threats such as IEDs.

Managing Director Mr. Jussi Pentti

Owner Mr. Jussi Pentti, Mr. Pekka Pentti

Key Figures Net sales: 2.1 M€

Personnel · 13

Mr. Hannu Siivola Contact

Director of International Sales

Kaskimäenkatu 1, 33900 Tampere, Finland

Tel. +358 3 3122 1400

E-mail: info@mikro-pulssi.fi, hannu.siivola@mikro-pulssi.fi Web: www.mikro-pulssi.fi

www.exact-titan.com











































Milcon Oy

MILCON OY specializes in importing and marketing of mil-application like C4ISTAR products and systems for harsh environment.

We design and manufacture harnessing and electrical solutions for demanding military applications – from prototype to mass production. Supplied products vary from single component to the whole systems.

We have good partners for manufacturing and we know well their competencies and capabilities, so we can choose the best one for certain project – decisions are based on partner competencies and workload level etc.

Business, Products and Services

- Ruggedized fibre optic products for tactical field applications
- Rugged headsets and field telephones
- Military antennas and power units
- Designing and manufacturing military-harnessing systems
- Special spare parts and components for military electronics.

Applications

- MIL-connector series, planning, consulting and procurement
- from manufacturers.

Managing DirectorMr. Janne KorpinenOwnerMr. Janne KorpinenKey FiguresNet sales: 4,1 M€Personnel: 10

Personnel: 10

Contact Milcon Oy

Kolmionkatu 5 D

FI-33900 Tampere, Finland Tel. +358 10 239 2170

E-mail: janne.korpinen(at)milcon.fi

www.milcon.fi

Milectria Oy



In the military industry, Milectria operates as a subcontractor and integrator, manufacturing complete electrical systems for land, air and naval systems.

Business, Products and Services

Milectria assembles in-house military standard cable harnesses and other electro-mechanical assemblies. Our products and services consist of designs and prototypes as well as repairs and serial production.

We have a strong experience in Technology Transfer from a number of countries and projects.

Milectria is keeping a stock of military specified material and has a unique service which is called Military Quick Stock (MQS) (quickstock.milectria.com). From MQS -service Customers can order connectors and backshells or a complete cable harness material kit. Milectria can also supply with a complete ready cable harness.

Milectria is an international company with operations in Finland, Estonia and United Arab Emirates (UAE).

Managing DirectorMr.Tatu PiilolaOwnerPrivately ownedKey FiguresNet sales: 19 M€

Personnel: 168

Contact Mr.Tatu Piilola

Managing Director Paljassuontie 1

FI-13720 Parola Finland Tel. +358 40 5660 666

E-mail: milectria.sales@milectria.fi

www.milectria.fi





































Millog

Millog Oy



Millog Oy is a strategic partner of the Finnish Defence Forces, providing life-cycle support services as the maintenance responsible for the Army and Navy systems and platforms as

well as specific Air force systems. In addition to Finnish Defence Forces, Millog has a wide range of other public- and private sector customers.

Business, Products and Services

Millog is a life cycle management professional. Our business includes servicing, maintenance and repairs for systems and spare parts. We are responsible for spare parts services including planning, procurement and storing. We design and execute system installations, testing and life-cycle upgrade projects. We have a wide workshop network and a wide variety of subcontractors and suppliers in Finland and abroad.

Our long-term co-operation with Finnish Defence Forces builds a strong base for our experience and knowhow. We appreciate long partnerships and we are committed to work for high customer satisfaction.

Managing DirectorMr. Sami PitkänenOwnerPatria, Insta GroupKey FiguresNet sales: 217 M€

Personnel: 1100

Contact Jukka Myllymäki, Sales Manager

Hatanpään valtatie 30 FI-33100 Tampere Tel. +358 20 469 7000 E-mail: myynti@millog.fi / jukka.myllymaki@millog.fi

www.millog.fi





















Nammo Lapua Oy



Nammo Lapua is an ammunitions manufacturer with over 90 years of experience in premium products and international cooperation. The company has production facilities in Lapua, Vihtavuori and Sastamala, as well as offices in Vantaa and Tampere. Nammo Lapua is part of Nammo Group since 1998.

Business, Products and Services

Lapua: Premium quality centerfire cartridges and components (bullets, cases). Lapua is a leading supplier of .338 Lapua Magnum as well as of other sniper ammunition. The Lapua brand is also well recognized in the civilian market (hunters, target and sport shooters). The site offers test shooting services. Vihtavuori & Sastamala: Artillery, mortar and medium caliber rounds, hand grenades, fuzes, base bleed units and light weight anti-armor weapons. Propellant: See Nammo Vihtavuori Oy. Schönebeck: .22 caliber rimfire ammunition by LAPUA and SK Brands, among those well-known products like Polar Biathlon, X-Act, Midas+.

Managing Director Mr. Raimo Helasmäki

Nammo AS **Owner** Net sales: 54 M€ **Key Figures**

Personnel: 230 Exports: 42%

Contact Janne Boström, Sales Director

Sampsa Kainulinen, Sales Director

P.O.Box 5

FI-62101 LAPUA, Finland Tel. +358 10 5233 800

E-mail:janne.bostrom@nammo.com sampsa.kainulainen@nammo.com

www.nammo.com

www.lapua.com

Nammo Vihtavuori Oy



The Vihtavuori production facility was founded in 1922 and ever since it has been a major supplier of propellants, nitrocellulose and energetic oils for military and civilian applications. Since January 2014 the company is part of Nammo Group.

Business. Products and Services

Nammo Vihtavuori Oy is a well known supplier of high quality small, medium and large caliber single base

propellants, nitrocellulose, double base premix paste and ether. All Vihtavuori small caliber powders are Registration, Evaluation, Authorization and restriction of Chemical (REACH) compliant and qualified as NATO Standardized Agreement (STANAG) 4170.

Managing Director Mr. Ilkka Heikkilä **Owner** Nammo Lapua Oy **Key Figures** Net sales: 18.9 M€

> Personnel: 103 Exports: 75 %

Contact Mr. Matti Hämäläinen

Mr. Mika Syrjälä Ruutitehtaantie 80,

FI-41330 Vihtavuori, Finland

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E-mail: matti.hamalainen@nammo.com

mika.syrjala@nammo.com

www.nammo.com www.vihtavuori.com









































Nixu Corporation



Nixu is a cybersecurity services company on a mission to keep the digital society running. Our passion is to help organizations embrace digitalization securely. Nixu is a trusted cybersecurity partner for large enterprise clients and security-critical

public organizations. Nixu has Nordic roots and employs almost 400 cybersecurity professionals in Finland, Sweden, Denmark and the Netherlands. Nixu serves its clients worldwide.

Business, Products and Services

Nixu's business operations comprise of producing cybersecurity services to its clients. Services and solutions are created on the basis of the client's needs and can include parts of several cybersecurity areas and technologies of third parties. Nixu provides its clients with the following service concepts:

- Security engineering
- Digital Identity
- Cloud transformation
- Compliance and certification
- IoT
- Cyber Defense
- Cybersecurity outsourcing
- Safety and reliability
- Cybersecurity exercises and training.

Managing Director Mr. Petri Kairinen, CEO

Owner Nixu's shares are listed on the Nasdag Helsinki

Stock Exchange (stock symbol: NIXU).

Key Figures Net sales: 53.3 M€ revenue. Personnel: 373

Mr. Esa Salminen Contact

Nixu Corporation

Keilaranta 15, FI-02150 Espoo, Finland

Tel. +358 40 588 6560

www.nixu.com

















Nokian Metallirakenne Oy



Nokian Metallirakenne Oy is a designer and manufacturer of fully equipped containers, shelters and trailers. We are also reliable subcontractor of steel constructions

Business. Products and Services

Nokian Metallirakenne Oy has over 40 years of experience in one off production as well as manufacturing series, and our special know-how comprehends various prototypes. NMR has provided shelter, Fuel distribution systems and trailer solutions for different departments of the FDF for most various purposes and conditions. Our know-how covers for instance the overall design and manufacturing of the following systems and equipment installed in shelters: - electric, information and data link systems installation - HVAC and air dehumidifying systems - refrigeration and freezer units - integrated gensets - ballistic protection, NBC/CBRN protection, EMC/EMP/HPM shielding - automatic fire-fighting systems - shock and vibration absorption for the installed equipment.

Managing Director Mr. Vesa Saviahde CEO

Owner Private owned **Key Figures** Net sales: 5.2 M€

Personnel 27

Contact Mr. Harri Lehtinen, Technical Manager

Nokian Metallirakenne Oy Rounionkatu 104,

FI-37150 Nokia, Finland Tel. +358 3 312 44500

E-mail: firstname.lastname@ nokianmetallirakenne.fi www.nokianmetallirakenne.fi

















Noptel



Noptel Oy



Founded in 1982, Noptel specializes in design and manufacture of optoelectronic products for distance measurement. Since 2011 Noptel Oy has been a subsidiary of FN Herstal

Business. Products and Services

Noptel long range laser rangefinder modules apply ToF technology and cumulative signal processing allowing distance measurement from several kilometers beyond 30 km. These robust, small size and eye safe rangefinder modules are utilized as OEM parts by system integrators in military and civilian systems and devices. Typical applications for these modules are systems and handheld devices dedicated for thermal imaging, observation, surveillance and reconnaissance as well as weapon sights and gimbals dedicated for drones and UAVs.

Managing Director Mr. Arto Sepponen **Owner** FN Herstal, Belgium **Key Figures** Net sales: 9 056 000€

Personnel: 31

Exports: 96%

Contact Mr. Tuomo Karjalainen,

Sales & Marketing Manager

Teknologiantie 2 90590 Oulu, FINLAND Tel. +358 40 181 4351 E-mail: info@noptel.fi

www.noptel.fi

Nordic Traction



Nordic Traction develops, manufactures and sells traction products for professional and military use to suit all vehicles from ATVs to the largest machines.

Business. Products and Services

Nordic Traction specializes in the manufacturing of tire traction chains and traction aids for tactical wheeled vehicles, which operate in adverse winter, snow and ice conditions from semifrozen to sever low-temperature conditions on a range of natural and manmade surfaces. Traction chains can also be used in muddy and soft conditions.

Traction chains are designed for tough use with excellent grip and long lifetime. The chains ensure excellent grip and tire and are known for being easy to mount and good tire fit.

Managing Director Mr. Tero Järvinen

Owner Accent Equity Partners AB

Key Figures Net sales: 26 M€

Personnel · 124

Exports: 65%

Contact Mr. Tero Järvinen

CEO

Nordic Traction Oy Hirvikoskentie 128 FI-32200 Loimaa. Finland Tel. +358 207 927 505

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www.nordictractiongroup.com









































Oulu University of Applied Sciences



Oulu University of Applied Sciences. School of Information Technology The School of Information Technology at OAMK is a key organisation in ICT education and RDI. Our RDI focuses on services.

technology and test platforms for unmanned aerial vehicles (UAV), printed electronics (Prinlab) and virtual environments.

Business, Products and Services

For UAV applications, we offer a fleet of drones in various weight classes. The drones have a wide selection of sensors and devices, such as hyperspectral and thermal cameras as well as spray tools. In addition, we offer data processing and analysis services. We also coordinate Arctic Drone Labs, a European Digital Innovation Hub.

Prinlab is an extensively networked R&D environment which focuses on sensor development, such as printed biosensors for rapid diagnostics. The virtual environment enables large scale view for visualisation of machinery, devices and constructed areas with a screen width of 13 meters

Managing Director Mr. Jouko Paaso

Owner University of Oulu 50,5%, The municipalities

of Hailuoto, Ii, Kempele, Liminka, Lumijoki,

Muhos, Oulu, Tyrnävä, Raahe, Oulainen

Net sales: 55 M€ **Key Figures**

Personnel 600

Contact Mr. Mikko Posio, Senior Researcher

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E-mail: mikko.posio@oamk.fi

www.oamk.fi

Observis Oy



Observis develops and supplies comprehensive situational awareness systems for mission critical CBRNe, environmental and industrial monitoring. We have extensive experience in delivering solutions to,

for example reconnaissance vehicles and critical infrastructure applications such as underground shelters.

Business, Products and Services

Our core competitive edge is the seamless system integration. The solutions we deliver are fully scalable as well as platform and hardware independent. This enables us to offer our customers the freedom to select the most suitable components meeting their operational requirements.

The systems we deliver are built on our ObSAS -software. It is the platform which we can adapt for virtually any application requiring uncluttered visualization of critical data. By combining our staff's outstanding know-how and experience with the ObSAS we are able to deliver unrivalled complete situational awareness systems to our customers worldwide.

Managing Director Mr. Tommi Kainulainen

Owner Completely owned by senior management

Key Figures Personnel 28

Exports: 80%

Contact Mr. Samuli Kirjalainen, Sales Manager

Headquarters

Jääkärinkatu 33, 50180 Mikkeli, Finland

UAE Branch Office

Tel. HQ: +358 40 809 1627, UAE: +971 50 382

6488. +971 2 622 2302 E-mail: sales@observis.fi

www.observis.fi









































Okun Koneistuspalvelu Oy



Precision parts manufactured by OKU (Okun Koneistuspalvelu Oy) are used in, for example, aircraft, firearms, x-ray and laboratory equipment, paper machines, precision tools and fiber optical equipment. You can expect absolutely exact dimensional accuracy, full documentation and systematic quality control in the

products we manufacture. We have more than 50 machine tools at our 2 factories.

Business. Products and Services

- serial production parts
- spare parts
- parts manufacturing connected with the modernisation
- manufacture of special tools
- machining of demanding special materials
- management of traceability
- management of material batches and storage in accordance with the requirements
- procurement processes related to surface and thermal treatment from purchase sources approved by the customer (also internationally).

Managing Director Ms. Päivi Kettunen

Owner Ms. Päivi Kettunen. Ms. Daniela Eklund

Net sales: 3.73 M€ **Key Figures**

> Personnel: 38 Exports: 10 %

Contact Mr. Jarmo Eklund, Sales Director

Okun Koneistuspalvelu Oy

Sätöksentie 66 A FI- 83500 OUTOKUMPU Tel. +358 500 196 710 E-mail: jarmo.eklund@oku.fi

www.oku.fi









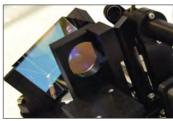












Oplatek is the leading Finnish solution provider in photonics with over 35 years of experience. We are a contract manufacturer with the focus on highly customized services. We are specialized in design and manufacturing

optical components and assemblies for devices and analyzers used for example in process control, clinical chemistry, defense and security, energy and environmental industries. We are also a major supplier for laser and specialty lighting manufacturers.

Business. Products and Services

Oplatek has a unique combination of in-house capabilities, including fiber drawing, glass molding, thin film coating, precision mechanics and assembly. By combining our fields of expertise, we can provide our customers with a full chain of service from design to serial production. We can supplement our high-quality components with precision engineering and assembly and offer our customers flexibility and functionality in a cost-efficient manner

Net sales: 5 M€ **Key Figures**

> Personnel 56 Exports: 50% Privately Owned

Contact Mr. Jyrki Huttunen, CEO

> Oplatek Group Oy Kokoojatie 5

FI-79100 Leppävirta, Finland

Tel. +358 40 502 8180

E-mail: jyrki.huttunen(at)oplatek.com

www.oplatek.com



Owner

















The foundation for a secure future

Patria Oyj

Patria in brief

Patria is a trusted provider of security, defence and aviation life cycle support services and technology solutions.

Products and services

Fleet Availability, Lifecycle Management, Training & User Support, C5ISTAR including Surveillance & Detection, Command & Control and Communications, and Mobility including Weapon Systems.

Armoured wheeled vehicles, mortar systems including fire control systems and simulators and related life-cycle support services

- Patria AMV 8x8 -product family
- Patria 6x6
- Patria Nemo 120 mm turreted mortar system
- Life-cycle support services from scheduled maintenance to upgrades of complete systems, tailored to the customers' needs.

Aircraft and helicopter life-cycle support services and pilot training

- Aircraft and helicopter life-cycle support services
 - Modification design and execution for aircraft and helicopters
 - Aircraft and helicopter components MRO
- Training for military and civilian pilots
- Manufacturer of aircraft metal parts, surface treatments and assemblies.

Army materiel maintenance service

- Armoured vehicles
- Weapon systems
- Electronic systems
- Protective materials.

Development and integration of intelligence, surveillance and command and control systems; integration and life-cycle support of related subsystems

- Passive Sensor Family; ELINT, ESM and Passive Radar
- Networking data links especially for MUMT and LVC
- Simulators and training devices for Live Virtual Constructive training
- Cyber defence and intelligence.

Managing Director Esa Rautalinko, President and CEO

Owner Owned by the State of Finland (50.1%) and

Norwegian Kongsberg Defence & Aerospace

AS [49.9%]

Key Figures Net sales: 534,1 M€

Exports: 25%

Personnel: 2939

Contact Patria Oyj

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FI-00100 Helsinki, Finland

Tel. +358 20 4691

E-mail: info@patriagroup.com

www.patriagroup.com























Quuppa

Patricomp Oy



Patricomp is a qualified manufacturer of aircraft metal parts, surface treatments and assemblies.

Business. Products and Services

Patricomp is having several OEM special process approvals for Airbus, Airbus Helicopters, Embraer, Saab and Pilatus. Quality system is approved against AS/EN9100 and company is having NADCAP approval for heat treatment and NDT.

Patricomp is specialized for complex sheet metal forming using stretch forming and fluid cell pressing processes as an example. Sheet metal forming part size up to 3 meter.

Surface treatment department is equipped with TSA, CAA, CCC, Chemical milling, Passivation, Cadmium plating, painting line and painting chamber. Max part size 6 meters.

Owner Patria Aerostructures Oy

Key Figures Net sales: 6 M€

Personnel: 55

Exports: 80 % Mr. Jari Vasenius

Sales Director

Patricomp Oy

Lentokonetehtaantie 3

FI-35600 Halli Finland

Tel. +358 207 641 273

E-mail: jari.vasenius(at)patricomp.fi

www.patricomp.fi

Quuppa Oy

Quuppa is a leading provider of Real-Time Locating Systems (RTLS), with partners and customers worldwide.

Business. Products and Services

The Quuppa Intelligent Locating System™ enables real-time tracking of Bluetooth Smart tags and devices, with accuracy down to a few centimetres indoors and outdoors. It is a reliable. versatile, highly customizable, fully scalable, and cost-efficient solution suitable for location tracking applications across various needs including:

- security & law enforcement
- manufacturing & logistics
- training & simulation
- tactical positioning systems in aircrafts, drones, armoured vehicles, and naval vessels.

Managing Director Mr. Kimmo Kalliola

Key Figures Net sales: 5-10 M€

Personnel 25 Exports: 90-90%

Contact Mr. Sami Rauhala

> VP Sales Quuppa Oy Keilaranta 1

FI-02150 Espoo, Finland Tel. +358 40 8034629

E-mail: sami.rauhala(at)quuppa.com

www.quuppa.com



Contact







































Raikka Oy



Raikka Oy has operated in the defence sector more than 70 vears.

The activities of the company are divided into two business units, the explosives factory and the machinework shop. The syn-

ergy and cooperation between units strengthen the whole company, especially in innovation and production.

The company operations follow ISO 9001, ISO 14001 and AQAP 2110 quality standards.

Business, Products and Services

- Anti-Tank Mine Fuze (ATMF)
- Remote Controlled Anti-Tank Mine Fuze
- Shock Tube Integrated Systems (STIS)
- Thermite Charges
- **FOD Devices**
- Friction Primers
- Charge Systems for Mortars
- Fire Simulation systems
- Mechanical and Flectric Fuzes
- Componets for Fuzes and Ammunition

Hazard Division and Transport Classification tests.

Managing Director Mr. Ari Liikkanen **Owner** 100% privately owned Net sales: 5.5 M€ **Key Figures**

> Personnel: 32 Exports: 40 %

Contact Ukkohauentie 11-13 B

> FI-02170 Espoo, Finland Tel. +358 9 4777 950

E-mail: helsinki@raikka.fi

www.raikka.fi





Rauma Marine Constructions Oy (RMC) is a shipbuilding and project management company offering to its customers the top end of Finnish shipbuilding. The operation is based on com-bining the best

and most skilled design and execution team for each project. Resources are obtained from a well-integrated professional local network. RMC carries the responsibility for concept development, design, planning, engineering, execution, commissioning as well as quality of the operation and end product.

Business. Products and Services

The shipyard in Rauma has a world-wide high reputation as builder of car-passenger ferries, special vessels and naval craft. The operations of Rauma Marine Constructions (RMC) is based on personnel skills, gained experience and market position. The company is expanding the product portfolio to even more sophisticated ships as well as post delivery services.

Managing Director Mr. Jyrki Heinimaa

Key Figures Net sales: 100 M€ Personnel 100

Exports: 75%

Contact Mr Håkan Enlund

Executive Vice President, Sales and

Marketing

Rauma Marine Constructions Oy

P.O. Box 55, Suojantie 5 FI-26101 Rauma, Finland Phone: +358 30 600 5400 Mobile: +358 40 036 5532

E-mail: fistname.lastname(at)RMCfinland.fi

www.RMCfinland.fi











































Reaktor Innovations Oy

Reaktor is a creative technology consulting company. We are known for excelling in delivering successful business-critical projects where design, digitalization and software play a critical role. We recruit exclusively top talent and use specialized cross-functional teams to achieve the goals. We have offices in Helsinki, New York, Tokyo, Amsterdam, Stockholm, and Berlin.

Business, Products and Services

By virtue of Reaktor's leading work in various industries, from aerospace to healthcare, we bring the latest tech, practices, and design to the defence and security sector.

Our solutions deliver relevant information in the right place at the right time. We provide and develop

- interoperable connectivity solutions for secure environments,
- situational awareness solutions for command and control,
- artificial intelligence solutions for processing and exploiting previously unharnessed data sources.

Managing Director Mr. Sampo Pasanen Net sales: 100 M€ **Key Figures**

Personnel: 580

Contact Mr. Rami Karjalainen

Managing Director, Defence & Security

Reaktor

Yliopistonkatu 4

FI-00100 Helsinki, Finland Tel. +358 40 822 5863

E-mail: rami.karjalainen(at)reaktor.com

www.reaktor.com/defence/

Robonic Ltd Oy



Robonic Ltd Oy is the world's premier UAV/RPA launch systems house. Robonic has more than three decades of operational experience with pneumatic technology to achieve zero point or short rail

launch of remotely piloted aircraft and up to high speed target drones. Its family of solutions provides a cost effective and flexible launch method, meeting the current and evolving requirements of the global UAS/ RPAS industry.

Business. Products and Services

Our systems have been successfully used to launch some 25 different types of air vehicle, a record unmatched by any other available solution in the international marketplace. Our services also include adapter (interface) design and integration. Through our dedicated UAV/RPA test flight centre in Lapland at Kemijarvi, Finland we can support all forms of UAS trials, evaluation and operational qualification. We offer a unique set of capabilities that can directly assist manufacturers prepare their systems for the new global marketplace. Robonic is also a commercial representative of its owner Safran Electronics and Defense in Finland. Sweden and Norway.

Owner Contact Safran Electronics and Defense Managing Director / Mr. Markku Viitala

Robonic Ltd Oy Pinninkatu 53 C

FI-33100 Tampere, Finland Tel. +358 40 092 1730 E-mail: sales[at]robonic.fi

www.robonic.fi





































Together ahead. RUAG

Rohde & Schwarz Finland Oy



Rohde & Schwarz (R&S) is one of the world's leading manufacturers of information and communications technology products for professional users and has become one of Germany's largest manufacturers of IT security products. To maintain its high quality standards, R&S keeps nearly its entire value-added chain within the company, including R&D, manufacturing and services.

Business, Products and Services

R&S offers a complete portfolio of T&M instruments and systems for the development, production, certification and maintenance of components and devices as well as for setting up and monitoring mobile networks. In broadcast and media, the portfolio includes solutions for the entire chain from camera output to terrestrial broadcasting, satellites and IP networks. With its cybersecurity solutions R&S protects industry and government authorities against sabotage attacks and espionage. R&S secure communications and intelligence products create information superiority for the army, navy and air force.

General Manager

Mr. Jorma Vakkala **Key Figures** Net Sales: 10-20 M€

Personnel 25

Mr. Jorma Vakkala Contact

General Manager

Rohde & Schwarz Finland Oy

Teknobulevardi 3-5 G FI-01530 Vantaa, Finland Tel. +358 20 7600 400

E-mail:

asiakaspalvelu(at)rohde-schwarz.com

www.rohde-schwarz.com

RUAG Space Finland Oy Ab



RUAG Space Finland supplies spacecraft flight electronics equipment and services for both traditional and New Space markets.

Business. Products and Services

RUAG is a leading supplier of products for the institutional and commercial space markets in Europe and in the USA. Even outside these two core markets, special purpose RUAG products also contribute to the success of almost all major space projects. Its development and manufacturing expertise comprises three product groups: launchers, spacecrafts and electronics. With over 40 years' experience in the development of cutting-edge space technologies, RUAG is a byword for 100% mission success.

RUAG Space Finland designs, develops, manufactures and tests high quality spacecraft flight electronics equipment, including interface, control and power electronics. Products and services are targeting both traditional high reliability markets and emerging New Space markets.

Managing Director Dr. Timo Hänninen

Owner RUAG Group Key Figures Net Sales: 8M€

Exports: 100 %

Contact Dr. Timo Hänninen, CEO

RUAG Space Finland Oy Ab

Naulakatu 3, FI-33100 Tampere, Finland

Tel: +358 50 5181830

E-mail: firstname.lastname(at)ruag.com

www.ruaq.com







































Sako Ltd.



Sako Ltd is a leading manufacturer of rifles and cartridges for military, law enforcement, hunting and sporting applications, and part of the international Beretta Group.

Sako was established in 1921 and its products are distributed worldwide, to more than 60 countries

Business. Products and Services

Sako has developed and manufactured world-class rifles and cartridges for 100 years and is known for its high quality. The defence and law enforcement organisations around the world value Sako products' uncompromised accuracy, reliability and ergonomic design. Our heritage builds on decades of experience in development, manufacturing, sales and life-cycle services. We provide our customers with integrated sniper rifle systems, including e.g. wide selection of cartridges, optics and various accessories, fitted to customer requirements. Sako is part of Beretta Defense Technologies (BDT), integrating all Beretta Groups' defence and law enforcement business activities.

Managing Director Mr. Raimo Karjalainen **Owner** Beretta Holding S.A. (100%) **Key Figures** Net sales: 98 M€. Personnel: >300

Exports: >90%

Contact Mr. Arto Kaikkola

Business Unit Director, Defence & Law

Enforcement Sako Ltd

P.O. Box 149, FI-11101 Riihimäki, Finland

Tel. +358 10 8305 200

E-mail: arto.kaikkola(at)sako.fi

www.sako.fi

www.berettadefensetechnologies.com

Sarco Oy



Sarco Oy designs and manufactures intercom equipment, message systems and devices, special cables and adaptors, among others.

Business. Products and Services

Sarco Oy delivers intercoms and communication systems for the Finnish Defence Forces. This longterm customer connection is convinc-

ing guarantee for quality since the Defence Forces require very high product reliability.

Managing Director Mr. Sakari Korhonen **Owner** Sakari Korhonen 100%

Net sales: 2.8 M€ **Key Figures**

> Personnel: 16 Exports: 30%

Contact Mr. Sakari Korhonen

> Managing Director Mr. Tuomas Tuukkanen

Lead Designer Niittyläntie 3

FI-00160 Helsinki, Finland Tel +358 9 777 1500 F-mail: sarco@sarco fi

www.sarco.fi





















SAVOX

Saurus Oy



Saurus Oy is a part of Nordic Rescue Group (NRG) specialized in manufacturing customized fire fighting and rescue vehicles. Saurus Oy manages the entire supply chain from design to life

cycle services. Saurus®-references cover 40 years operation and over 2000 deliveries. Saurus Oy holds ISO 9001 and AQAP 2110 certifications.

Business, Products and Services

Full range of special vehicles from light category units to heavy duty aerial rescue platform vehicles equipped with fire fighting and rescue equipment on turnkey basis.

- Fire engines and water/foam tenders up to 18000 l tank volume
- Rescue vehicles with system integrated generator, winch and crane
- AFFR aircraft rescue and fire fighting vehicles
- Industrial foam fire fighting vehicles and foam towers
- Aerial rescue platform vehicles up to 90m in working height
- Fire fighting and rescue equipment SAURUS®-ALL IN RESCUE.

Managing DirectorMr. Juhani HärkönenOwnerNordic Rescue Group

Key Figures Net sales: 20 M€, Personnel: 60

Exports: 40%

Contact Mr. Juhani Härkönen

Managing director

Saurus Oy

Saunatie 5, FI-40900 Säynätsalo, Finland

Tel. +358 10 6161 400

E-mail: juhani.harkonen(at)saurus.fi

www.saurus.fi

Savox Communications Oy Ab (Ltd)



Savox Communications is your smart communication technology solutions provider that helps save lives and protect people and property. Savox is a family-owned critical communications company enhancing operation communications and situational awareness since 1982. With around 40 years of experience serving the police, security, fire, rescue, military,

maritime and industrial markets, Savox offers high-quality and reliable communications products and systems for demanding and hazardous environments.

Business, Products and Services

Savox® products are developed with high attention to user and environmental needs, always aiming for innovative end-user driven solution. In addition to products, Savox competence and skills in communication equipment has been utilized by other companies as Savox also provides R&D and manufacturing services. Savox has profound experience in system integration, designing future information systems in close cooperation with users and partners.

Managing DirectorMr. Jerry KettunenOwnerPrivately ownedKey FiguresNet sales: 35M€

Personnel: 300 Exports: 80 %

Contact Mr. Janne Pöllänen

SVP, Sales

Savox Communications Oy Keilaranta 15 B, 02150 Espoo

Tel. +358 9 417 411 00

E-mail: janne.pollanen@savox.com

www.savox.com





































Scania Suomi Oy



Scania is a world-leading provider of transport solutions, including trucks and buses for heavy transport applications combined with an extensive product-related service offering. Scania offers vehicle financing,

insurance and rental services to enable our customers to focus on their core business. Scania is also a leading provider of industrial and marine engines.

Business, Products and Services

- Trucks
- Buses
- Engines
- Repair and maintenance services.

Managing Director Ms. Henna Wickström

0wner Scania Sales and Service Ab.

Net sales: 286 M€ **Key Figures**

> Personnel: 630 Export: 0 %

Contact Mr. Timo Iltanen

Special sales manager

Scania Suomi Oy Muonamiehentie 1 00390 HELSINKI Tel +358500468113 timo.iltanen@scania.fi

www.scania.fi

Scantarp Oy



Scantarp is the leading producer of coated fabrics in Northern Europe. The company is a supplier for the FDF in protection, tents and shelters.

Business. Products and Services

Scantarp offers protection solutions for civilian and military use. Alredy 50 years of product development in cooperation with our customers and suppliers contribute us to answer even the most demanding market requirements. Scantarp has strong experience in making weather shelters, tents, tent systems and lots of tailor made protection gear to the customer in Finland and abroad.

Managing Director Mr. Niklas Nordlund

Owner NHK Group

Key Figures Net sales: 15 7M€

> Personnel: 75 Exports: 60 %

Contact Risto Ryynänen, Sales Manager

> Oy Scantarp Ab Lukkosalmentie 4 FI-70420 Kuopio, Finland Tel. +358 44 588 1118

E-mail:risto.ryynanen(at)scantarp.fi

www.scantarp.fi









































Senop Oy



Senop is a trusted provider of high-performance electrooptical systems and systems platforms for safety and security-critical applications with over 80 years of industry experience. Senop is a part of Patria Group.

Business. Products and Services

SENOP INTEGRATION:

- development, design and manufacture of mobile shelter and vehicle-based solutions for defence and security domains
- turn-key delivered system integration based on customer requirements
- MLU programs for command and control systems, vehicles and various equipment
- built-to-print equipment manufacturing
- ARCTIC FOX agile shelter systems.

SENOP OPTRONICS:

- night vision goggles and night sights
- thermal imager systems for vehicles
- frame-based hyperspectral cameras
- observation and surveillance systems
- intelligent thermal sights
- modular sensor cores
- high-quality custom optics and optical components
- customized LED modules and multichannel optodetectors.

Managing Director Mr. Aki Korhonen **Owner** Millog Oy (100%)

Key Figures

Net sales: 13,3 M€, Personnel: 60 Exports: 45 % Mr. Jaakko Oivanen, Head of Sales & Marketing Contact Lentolantie 7, FI-36220 Kangasala, Finland

Tel. +358 20 734 3500

E-mail: info@senop.fi, www.senop.fi

Silverskin Information Security Oy

Silverskin is a cyber attack company. We specialize in cyber exploit research and engineering. We provide offensive cyber security testing, reconnaissance and threat intelligence services.

Business. Products and Services

Our aim is to push your organization out of its comfort zone, to prepare you for the reality of today's cyber threats.

We believe the best way of building cyber resilience is through deliberately exposing the organization's attack surface to realistic yet simulated cyber attacks.

We test the security of hardware, firmware, software and other network-connected components and advise on how to improve product or software development.

We validate organization's security awareness through publishing campaigns and social engineering attempts.

Contact Mr. Jani Kirmanen

Director, Business Development

Silverskin Meritullintori 3

FI-00170. Helsinki. Finland Tel +358 40 1737440 E-mail: jani(at)silverskin.fi www silverskin com

































SISU AXLES

SOLITA

Sisu Axles Inc.



Sisu Axles is an independent axle manufacturer for heavy duty truck, military, container handling and industrial applications.
We specialize in heavy duty planetary reduction and independent

suspension axles. We are a world-wide player, with applications using our axles on every continent from the USA to Australia. We provide high quality, short lead time, flexibility and excellent product performance based on strong application know-how used in engineering.

Business, Products and Services

INDEPENDENT SUSPENSION AXLES RIGID HOUSING AXLES DRIVEN AXLES NON-DRIVE STEER AXLES

Managing Director Mr. Jouni Teppo

Owner Marmon Group Limited

Key Figures Net sales: 11 M€

Personnel: 37
Exports: 90 %
Sisu Axles Inc

P.O. Box 189

Street Address: Autotehtaantie 1

FI-13250 Hämeenlinna, Finland

Tel. +358 204 55 2999

E-mail: sales(at)sisuaxles.com

www.sisuaxles.com

Solita Oy

Founded in 1996, Solita is a community of highly and widely skilled experts geared for impact and customer value. We create impact that lasts, and we have the tech, the data and the insight to do that.

Business. Products and Services

We have experience in developing advanced data analytics and secure applications for challenging customer cases. Our unique service portfolio seamlessly combines expertise from strategic consulting to service design, software development, AI & analytics, cloud and integration services.

Our services include:

- Mission critical business solutions
- Data-driven business
- Analytics and data science
- Information management and big data
- Internet of things and industrial internet
- Cloud services
- 24/7 application support
- Integration services
- Digital service development
- Cyber security.

Managing DirectorMr. Ossi LindroosOwnerSolita Group OyKey FiguresNet sales: 132M€

Personnel: 1000

Contact Mr. Janne Niinivaara, Defence Consultant

Solita Oy Peltokatu 26

33100 Tampere, Finland Tel. +358 44 577 0577

E-mail: janne.niinivaara@solita.fi

www.solita.fi



Contact



































State Security Networks Group



The task of State Security Networks Group Finland (Erillisverkot) is to secure the critical leadership of society and information society services in all circumstances.

Business, Products and Services

State Security Networks Group Finland consists of the parent company State Security Networks Ltd., its wholly-owned subsidiaries Suomen Turvallisuusverkko Oy, Leijonaverkot Oy, Johtotieto Oy and Suomen Infratieto Oy and partly-owned subsidiary Kyberleijona Oy.

Suomen Turvallisuusverkko owns and operates nationwide Virve network as well as functions as the network operator responsible for the high-readiness network and infrastructure services of the administrative security network. Leijonaverkot develops software services for confidential communications as well as administers and leases out secure underground protective facilities with communications system facilities and datacenters. Johtotieto provides information on cable locations and cable marking services.

Managing DirectorMr. Timo LehtimäkiKey FiguresNet Sales: 102 M€

Personnel: 376

Owner The State of Finland (100%)
Contact State Security Networks Ltd

P.O. Box 357 Tekniikantie 4 B

FI-02151 Espoo, Finland Tel. +358 (0) 294 440 500

E-mail: asiakaspalvelu(at)erillisverkot.fi

www.erillisverkot.fi



Suomen Huoltovarmuusdata Oy



Suomen Huoltovarmuusdata Oy is a company producing highly secured datacenter services for Finnish supply critical companies and / or organizations. Company has been founded in 2008 and is owned by Finnish National Emergency Supply Agency.

Business, Products and Services

Suomen Huoltovarmuusdata's objective is to provide datacenter services to companies which have critical datasystems.

As a datacenter operator Suomen Huoltovarmuusdata provides DataCenter-, Capacity-, Storage- and Backup Services for Finnish organizations and companies which have critical infrastructure and / or services. Customers are e.g. from energy, health care, finance or government sectors.

Managing Director Mr. Klaus Ahlstrand

Owner Finnish National Emergency Supply Agency

Key Figures Personnel: 19

Contact Suomen Huoltovarmuusdata Oy

Fabianinkatu 8, 00130 Helsinki, Finland

Tel. +358 295 051 900

E-mail: myynti(at)nesadata.fi
www.suomenhuoltovarmuusdata fi

www.saomemiaottovarmaasaata.n



































SYSTEMATIC

Systematic Oy Finland



Systematic delivers world-leading C4I, military messaging, and electronic warfare solutions. In service with more than 40 countries. our software is operationally proven and has been developed as COTS products

with open architectures that ensure interoperability and enable customers to tailor solutions to their own needs.

Business, Products and Services

Our core C4I solutions - SitaWare Headquarters, SitaWare Frontline, and SitaWare Edge – function across all echelons of the battlespace, from the Joint level down to the individual dismount, as well as across domains.

Offering comprehensive situational awareness and an extensive range of C4I tools, SitaWare supports conventional and special forces personnel around the world.

Systematic's IRIS software is the de facto NATO standard for military messaging and provides tools for the creation, display, and exchange of structured information, making national information systems interoperable with Joint and coalition partners.

Managing Director Ms. Merja Annala Owner Systematic A/S

Contact Ms. Merja Annala, President

> Finlaysoninkuja 19 33210 Tampere, Finland Tel. +358 207 463 870

E-mail: merja.annala@systematic.com

www.systematic.com

TEKNOSCALE

Teknoscale Oy



Teknoscale Oy manufactures and services electronic, very high quality portable wheel load scales for weighing of aircraft, fighter planes and heavy vehicles. All our scales are our own design and they are made in our premises in Vantaa, Finland.

Business. Products and Services

In our product range we have EVOCAR wheel load scales, capacities of 6, 10, 15 and 20 tons, for weighing heavy vehicles. Evocar scales can also be used for weighing and adjusting the gas suspension of armoured personnel carriers. EVOJET scales, capacity 6 tons, for weighing of fighter planes and EVOPLANE scales, capacities of 15, 20 and 25-30 tons, for weighing bigger aircraft. All our scales are available in two versions: either manually operable or with wireless data transfer to a laptop. All of our scales have NATO_SAP/NSN-numbers

We do service and calibration work for our own scales and those of other manufacturers

Managing Director Mr. Jaakko Larma

Contact Mr. Jaakko Larma, Managing Director

Teknoscale Oy

Kiitoradantie 11. FI-01530 Vantaa. Finland

Tel. +358 20 79801410

F-mail·

firstname lastname(at)teknoscale com

www.teknoscale.com









































TEMET

Oy Telva Ab



Telva has a long history in security and defence industry. We have experienced personnel to handle projects, starting from concept development until the end of system lifetime. Telva is also a proven local

partner for integration of defence and security products according to the end user requirements. We are offering our services to both local and international manufacturers looking for a Finnish partner.

Business, Products and Services

Telva is specialized in technical sales of complexed systems, including design, integration and acceptance testing of:

- electronic, optical and mechanical systems
- surveillance and communication systems for authorities
- point of contact for international and local operators
- subcontractor management
- training and technical support
- logistical support.

Managing Director Mr. Tapani Hollmén

Owner Ms. Sabina and Mr. Tapani Hollmén

Key Figures Net sales: 10 M€

> Personnel: 13 Exports: 5%

Contact Mr. Jussi-Petri Hirvonen

> Senior Sales Manager Arentitie 3, 00410 Helsinki Tel. +358 207 939 300

E-mail: info@telva.fi

www.telva.fi

Temet Oy



TEMET is a world leader in blast protection, CBRN filtration and special ventilation technology, providing full range of high-quality products for hardened civilian and military shelters.

Business. Products and Services

TEMET offers the most advanced products designed for blast resistant closing of the access ways and ventilation openings. Our advanced design methods supported by experience and comprehensive testing guarantee that a uniform blast resistance level for the facility is attained.

TEMET also has a full range of special equipment and systems required in effective NBC-protection based on reliable detection of the CBRN-threat and effective filtration of the intake air for correct pressurization of the shelter along with innovative CO2 removal system.

TEMET's high quality products ensure the functionality of the shelter. TEMET can assist the customer all the way from designing phase to the commissioning of the finalized shelter.

Managing Director Mr. Ilkka Kivisaari **Owner** Väistö Group Oy **Key Figures** Net sales: 15 M€

> Personnel: 50 Exports: 90%

Contact Mr. Juha Manninen

> Head of Business Development Temet International Oy Ltd

Asentajankatu 3, FI-00880 Helsinki, Finland

Tel. +358 40 516 8541

E-mail: juha.manninen(at)temet.com

www.temet.com









































T&G Nordic Oy



Design and manufacturing of electrical cable and harnessing systems for harsh environments based on copper and fiber. Design and assembling of industrial automation cabins and systems.

Sales of electrical and optical connectors, electromechanical components, tools, wires, cables and cable accessories.

Business, Products and Services

In the end of 2017 T&G Sarkkinen Oy and Gett Nordic Oy merged and formed T&G Nordic Oy. Tens of years of experiences of both companies is now connected under one common roof.

T&G Nordic Oy offers unique opportunities from design to production, from components to complete systems and from services to training, from deep of the sea to high up of the space and all in between

Our customers represent the top of the Finnish technology industries and we serve them through the three strong business units. They are; Defence & Security, Automation and Components, supported by our professional production team.

Managing Director Mr. Kari Pekkala

Owner Private

Key Figures Net sales: 3.5 M€

Personnel: 26

Exports: aprx.15% Mr. Kari Pekkala, CEO

T&G Nordic Ov

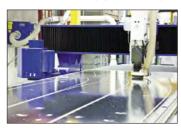
Veikkointie 2

FI-03100 Nummela, Finland Tel. +358 (0)20 793 9750

E-mail: firstname.lastname(at)tgnordic.fi

www.tgnordic.fi

ThyssenKrupp Aerospace Finland Ltd.



Business, Products and Services

Thyssenkrupp Aerospace Finland Oy is a leading suplier of aluminium, titanium and special steel products. Thyssenkrupp offers heat-treatable and

non-heat-treatable aluminium, steel and titanium cut-to-size as required. Our steel and titanium products are intended for demanding use.

Our focus groups include, among others, the electronics and transportation industries, die and tool manufacturers, and the aviation industry.

Our products are typically used in various structures in the field of aviation, in internal combustion engines, power stations and other places requiring high corrosion resistance. Thyssenkrupp offers flexible service and top-quality materials.

Managing Director Mr. Petri Laaksonen **Owner** Thyssenkrupp AG **Key Figures** Net sales: 18 M€

> Personnel: 35 Exports: 45%

Contact Mr. Petri Laaksonen, Managing Director

Jalostamontie 1

FI-42300 Jämsänkoski. Finland

Tel. +358 20 127 4400 Fax +358 20 127 4450

F-mail·

petri.laaksonen(at)thyssenkrupp.com www.thyssenkruppaerospace.com



Contact







































TOIJALA WORKS

Engineering Your Vision

TietoEVRY

TietoEVRY is a leading digital and software company in the Nordics. We provide ICT services: service design, software development, system integration, capacity services, security services, Al and analytics services. Headquartered in Finland, the company serves thousands of enterprise and public sector customers in more than 90 countries. Our core values are openness, trust and diversity.

Business. Products and Services

TietoEVRY is the local digitalisation partner for government organisations in the Nordics. We deliver secure, innovative digital services on local platforms for a smarter and resilient society.

We have a strong expertise in Public Safety security graded application development, support and managed services.

We are one of the globally leading R&D services and solutions suppliers in connectivity and networking technologies, Mission Critical Communications, and dual-use-products including Automotive certifications related to functional safety and process reference model

We provide Finland's only capacity and hosting service which is certified for elevated security level by Ficora.

Managing Director Mr. Kimmo Alkio **Owner** Publicly listed company

Net sales: 3 000 M€ **Key Figures**

Personnel: 24000

Contact Mr. Antti Kolehmainen, Business Partner

Keilalahdentie 2-4, FI-02150 Espoo, Finland

Tel. +358 40 772 5303

E-mail: antti.kolehmainen@tieto.com

www.tietoevry.com

Toijala Works Oy

Toijala Works Oy is specialized in system deliveries for the Engineering Industry as a Contract Manufacturer. We have also own product: TW logstacker. Workshop has established in 1960 and it lies in Akaa about 45 km south from Tampere. Total production area is 20 000 m2 and max lifting capasity is 50 t. We have about 190 empoyees and annual turnover is 37 M€. Our customer references are Cargotec, Sandvik, John Deere, Tana, Protolab, Robonic

Business. Products and Services

Toijala Works is building machines ready for use such as logstackers, shredders, landfill compactors, drilling drigs and stradlle carriers. For military purposes we manufacture pneumatic launchers and PMPV 6x6 armoured personnell carriers.

Additionally we make many kinds of steelconstructions and components for example booms and frames. Our main activities are welding, machining, painting, assembly and testing. Also we can take care of purchasings and product development.

Managing Director Mr. Pasi Kannisto **Owner** TWP Group Oy

Net sales: 37 188 248€ **Key Figures**

> Personnel 190 Exports: 52%

Contact Mr. Pasi Kannisto, CEO

Tehtaantie 22

37800 AKAA, Finland Tel. +358 400 788062

E-mail: pasi.kannisto@toijalaworks.fi

www.toijalaworks.fi



































VAISALA



Vaisala Oyi



Vaisala's industry-leading weather observation technologies, instruments and solutions lay the foundation to improve your ability to measure and forecast weather and weather phenomena.

Vaisala is a global leader in weather, environmental, and industrial measurements. Building on over 80 years of experience, Vaisala provides observations for a better world, with space-proof technology even exploring Mars and beyond. We are a reliable partner for customers around the world, offering a comprehensive range of innovative observation and measurement products and services. Vaisala is listed on the Nasdag Helsinki stock exchange.

Business. Products and Services

Meteorological

- measurements instruments e.g. for humidity, barometric pressure and wind.
- systems: e.g. radiosondes and sounding systems, dropsondes, surface weather systems, wind lidars and weather radars
- solutions: e.g. for aviation and traffic as well as solutions to mobile platforms
- Services: e.g. support, maintenance and modernization services, data services and renewable energy assessment and forecasting services

Managing Director President and CEO Mr. Kai Öistämö

Owner Key Figures Contact

Publicly listed company

Net sales: 379.5, M€ Personnel: 1919

Jukka Sihvola, Sales Manager

Vaisala Oyj, Vanha Nurmijärventie 21

FI-01670 Vantaa, Finland

Tel. +358 9 89491

jukka.sihvola@vaisala.com, www.vaisala.com



















Valtra Oy Ab



Based in Finland, and with a strong reputation in South America, Valtra is characterized by high performance all-terrain multi-purpose vehicles and innovative solutions to meet demanding customer requirements.

Through its innovative vehicle solutions and high level of customer services Valtra vehicles are sold in over 75 countries and Valtra has a dominant market position in the Nordic region.

Business, Products and Services

The cornerstone of Valtra's success is its modular system of allterrain multi-purpose vehicle assembly that enables the mass production of tailor made vehicles to meet specific customer needs. Valtra MPVs are recognized for ease of use, reliability and versatility. Each MPV is specifically designed to meet individual customer needs and manufactured to withstand the harshest climates and deliver the highest level of performance in the toughest conditions. Valtra's product innovations and unique features help our customers operate efficiently.

Key Figures Contact

Managing Director Mr. Jari Rautjärvi Personnel 850 Mr Tommi Malinen

Director, Key Accounts and Strategy

Valmetinkatu 2

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Varjo Technologies Oy



Varjo's VR/XR products are designed for and used by professionals e.g. in training & simulation, design and product development, research and medical. Varjo's customers include hundreds of world's leading companies.

Varjo solutions provide customers significant cost, speed and portability benefits vs solutions based on traditional technologies. We serve customers in 40 markets around the world.

Business, Products and Services

Varjo offers the highest quality virtual and mixed reality headsets and leading-edge spatial computing technologies. Varjo's new VR-3 and XR-3 devices offers human eye resolution virtual reality (70 PPD) and integrated eye tracking. The XR-3 is the world's only photorealistic mixed reality device, allowing merging real and virtual in wide field-of-view (115°) and ultra-low latency (<20 ms).

Typical use cases for Varjo VR/XR include advanced training & simulation (e.g. pilot & maintenance training), design reviews & HMI design research.

Managing Director Timo Toikkanen

Investors includes Life Line Ventures, **Owner**

> Atomico, EQT Ventures, TESI, Swisscanto Invest, Volvo Cars Tech Fund, founders &

employees

Key Figures Net sales: Sales in 40 countries including

eg. US, EU, Japan, Korea, Singapore

Personnel: 140, Exports: 95%

Chief Commercial Officer Seppo Aaltonen Contact

Varjo Technologies Oy

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Venandi Ltd



Venandi I td is a Finnish start-up, which has patented a revolutionary method of packing ammunition. Our invention is called CPT -Cartridge Package Tactical. More info: www.cpt.co.il

Business. Products and Services

CPT is a cartridge package, like any ammo box. CPT is not a magazine loading tool. You can load the magazine straight from the CPT. It takes 2-8 seconds to fill a 30-round magazine. Loading a magazine from a traditional ammunition box takes time 1-2 minutes. You can wear your combat gloves, even winter mittens with CPT. Simple to use. This means you can use CPT in highly stressful situations.

CPT:s fit snuggly in M2A1 ammo box, therefore it is compatible with most logistics systems.

CPT is now available for 5.56 NATO caliber rifles with NATO STANAG rifle/magazine interface: AR-15 type, M4, M16, FN SCAR, H&K 416, H&K 433 etc. CPT is easy to convert to other assault rifle calibers and magazines.

Contact

Managing Director Mr. Vesa Valasuo, CEO Mannerheimintie 20 B 00100 Helsinki, Finland Tel +358 400 418201

E-mail: vesa.valasuo(at)venandico.com

www.cpt.co.il









































Verkotan Oy

We see the world through antennas by providing wireless tests solutions and services. Our roots are in cellular phones R&D, covering all technologies from the 1st generation to the upcoming 6th generation. We are a fast, flexible and reliable partner with our customers' R&D and we always find the best testing solutions to match our customers' needs.

Business, Products and Services

We can provide OTA, Beamforming Antenna and RF Exposure Testing or comprehensively Tailored Test Solutions. We have developed our own active and passive antenna measurement systems based on NF-FF transformation, which is an essential method for 5G beamforming active antenna measurements. We are actively participating in EU R&D projects with research institutes and other leading companies and we are continuously seeking for new state-of-the-art solutions.

Managing Director Mr. Kari Komonen

Owner Private Finnish citizens - total 6 owners and

5 working full time at the company.

Key Figures Net sales: 2 M€

> Personnel · 18 Exports: 30%

Contact Mr. Kari Komonen, CEO

> Flektroniikkatie 17 90590 Oulu, Finland Tel +358 40 500 1241

F-mail·

kari komonen@verkotan.com

Volvo Finland Ab



Established in 1928 Volvo Finland Ab is the oldest subsidiary of global Volvo Ab. It supplies transport solutions to its civilian and military customers as well as marine power plants and construction engines for various applications.

Business. Products and Services

Volvo provides its customers with Volvo and Renault Trucks, Volvo Buses and Volvo Penta naval and industrial engines as well as Volvo construction engines and equipment. Volvo also provides the customers with financial leasing and insurance services. Volvo has service network for trucks which covers the whole Finland with 28 regional workshops. Volvo also has well established relations with local companies which are specialized in body buildings and structures on chassis. Volvo has central logistic depot close to Helsinki-Vantaa airport and this guarantees quick deliveries of spare parts to its regional workshops everywhere in Finland. Volvo Penta has service units for marine engines in 46 places of business in Finland. Volvo's core values are quality, safety and environmental care.

Managing Director Mr. Magnus Björklund Owner Shareholder Volvo Ab Personnel >500 **Key Figures** Contact Volvo Finland Ab

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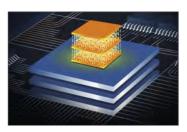








VTT Technical Research Centre of Finland Ltd.



VTT is a visionary research, development and innovation partner. We help society to develop and businesses to grow through science-based innovations. We have nearly 80 years of experience in cutting-edge research and

science-based results. VTT is essential part of Finland's defence, security and aerospace technology innovation system and operates under the mandate of the Ministry of Economic Affairs and Employment of Finland.

Business, Products and Services

We at VTT are driven by global challenges that we turn into opportunities for sustainable growth. Digital technologies, sustainable products and materials, as well as carbon neutral solutions are at the core of what we do. We commit ourselves to focus all our energy and expertise on the systemic and technological challenges such as bringing about the quantum leap or creating superior-performing materials.

VTT makes an impact by matching innovations to business.

VTT - beyond the obvious

Managing Director Mr. Antti Vasara **Owner** State of Finland Net Sales: 149 M€ **Key Figures**

Personnel: 2103, Exports: 44 %

Contact Markku Jenu, Customer Account Lead,

Defence and Security

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XD Solutions

XD Solutions is a programme management company having expertise on technologies needed in complex defence systems. XD Solutions is the auxiliary company name of XD Invest Ltd which was founded in 2012. The main operation fields of XD Solutions are defence and technology. The business approach of XD Solutions is to support its customers to manage complex programmes and technologies. XD Solutions has comprehensive knowledge in both defence and systems engineering. XD Solutions helps its customers to create customer value in demanding business environments.

Business, Products and Services

The main services of XD Solutions are Programme Management, Systems Engineering, Integrated Logistics Support, and Contract and Public Procurement law.

XD Solutions has expertise on following technology areas:

- Autonomous navigation
- Positioning and navigation
- Sensor and data fusion
- Artificial Intelligence
- C4ISTAR
- Mobility platforms
- Weapon systems and ammunition.

Executive Director Mr. Jarmo Puputti **Owner** Privately owned,

majority owner Jarmo Puputti

Key Figures Net Sales: 300 k€

Personnel: 10

Contact Jarmo Puputti

> Executive Partner Tel. +358 50 352 8740

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